

Meeting Agenda
CMHOC Board of Directors
Board Room – 12220 Fillmore Street, West Olive, MI 49460
Friday, July 26, 2024 – 9:00 am

[Join Zoom Meeting](#)

Meeting ID: 821 0477 2110

Passcode: 527308

Dial: 1 (301) 715-8592

1. CALL TO ORDER – Chair
2. INVOCATION
3. CMHOC MISSION AND VISION STATEMENT
Mission Statement: Community Mental Health of Ottawa County partners with people with mental illness, intellectual/developmental disabilities and substance use disorders and the broader community to improve lives and be a premier mental health agency in Michigan.

Vision: Community Mental Health of Ottawa County strives to enhance quality-of-life for all residents.
4. PUBLIC COMMENT
5. CONSENT ITEMS
Suggested Motion: To approve by consent the following items:
 - a. Agenda for July 26, 2024, CMHOC Board of Directors Meeting
 - b. Minutes for the June 28, 2024, CMHOC Board of Directors Meeting
6. EXECUTIVE SELECTION COMMITTEE- Chairperson Gretchen Cosby
Executive Selection Committee Recommendation to appoint Dr. Michael Brashears as CMHOC Executive Director
7. INTERIM EXECUTIVE DIRECTOR’S REPORT – Dr. Michael Brashears
8. OLD BUSINESS
9. NEW BUSINESS
Discussion about CMHOC Board Meetings Day and Time- Dr. Michael Brashears

July 2024 Service Contracts (Attachment A) – Bill Phelps
Suggested Motion: To approve the July 2024 service contracts as presented.

FY2024 June Financial Statement (Attachment B) – Amy Bodbyl-Mast
Suggested Motion: To approve the FY2024 July Financial Statement as presented.

FY2025 Proposed Budget (Attachment C)- Amy Bodbyl-Mast
Suggested Motion: To approve the FY2025 proposed budget

BA2: Mid-Year Revenue Adjustments (Attachment D)- Amy Bodbyl-Mast
Suggest motion: To approve the BA2 Mid-Year Revenue Adjustments

Review LRE May 2024 Financial Report (Attachment E)- Amy Bodbyl-Mast

10. GENERAL INFORMATION, COMMENTS, AND MEETINGS ATTENDED

11. PUBLIC COMMENT

12. ADJOURN

Meeting Minutes (proposed)

CMHOC Board of Directors

Board Room – 12220 Fillmore Street, West Olive, MI 49460

Monday, June 28, 2024 – 9:00 am

[Join Zoom Meeting](#)

Meeting ID: 821 0477 2110

Passcode: 527308

Dial: 1 (301) 715-8592

In Attendance: Thomas Bird, Donna Bunce, Gretchen Cosby, Christian Kleinjans, David Parnin, Sylvia Rhodea, Stephen Rockman, Beth VanHoven, Kendra Wenzel, Robin Wick, Steven Savage

Absent:

Staff: Anna Bednarek, Amy Bobdyl-Mast, Dr. Michael Brashears, Chelsea Clark, Bill Phelps, Amanda Westrate

Guests: Rosalie Austin, Steve Johnson, & Sue Stone, Alan Bolter

CALL TO ORDER

Gretchen Cosby, CMHOC Board Chair, called the CMHOC Board Meeting to order on June 28, 2024 at 9:06 am

INVOCATION

Tom Bird provided the invocation.

CMHOC MISSION AND VISION STATEMENT

Gretchen Cosby noted the CMHOC Mission and Vision Statements.

PUBLIC COMMENT

Peggy Falker- City of Holland

Barbar Lee VanHorssen- City of Grand Haven

CONSENT ITEMS

CMH 24-038 Motion: To approve by consent the following items:

1. Agenda for June 28, 2024, CMHOC Board of Directors Meeting
2. Minutes for the June 3, 2024, CMHOC Board of Directors Meeting

Moved by: Rhodea

Support: Parnin

ROLL CALL VOTE:

Yes: Bunce, VanHoven, Wenzel, Savage, Parnin, Bird, Rhodea, Wick, Kleinjans Rockman, Cosby

No:

MOTION CARRIED

-Chris Kleinjans sought clarification on the minutes, specifically appointing an Interim Executive Director and the response email from DHHS expediting the search process. The time was cut down from 5 weeks to 2 weeks.

Tom Bird explained that the board was under the assumption the clock started with Lynne Doyle's last day but MDHHS stated the clock started upon receiving Lynne's letter of resignation.

INTERIM EXECUTIVE DIRECTOR'S REPORT (Attachment A) – Dr. Michael Brashears

-CMH employees, excluding leadership, have unionized. Dr. Brashears will examine the impact on our funding and to our residents for services. He will present more information over the next couple of months. CMHOC is still currently fulfilling all our obligations.

PRESENTATION

Parent Advisory Workgroup (Attachment B)– Rosalie Austin, Steve Johnson, & Sue Stone

OLD BUSINESS

NEW BUSINESS

Presentation: Conflict Free Access and Planning (CFAP) – Dr. Michael Brashears and Alan Bolter, Associate Director of CMHAM

June 2024 Service Contracts – Bill Phelps

CMH 24-039 Motion: To approve the June 2024 service contracts as presented.

Moved by: Rhodea

Support: Kleinjans

MOTION CARRIED

FY2024 May Financial Statement – Amy Bodbyl-Mast

CMH 24-040 Motion: To approve the FY2024 May Financial Statement as presented.

Moved by: Rhodea

Support: Parnin and Kleinjans

ROLL CALL VOTE:

Yes: VanHoven, Wenzel, Parnin, Bird, Savage, Bunce, Kleinjans, Cosby

No: Rockman

MOTION CARRIED

FY2024 Budget Adjustment – Amy Bodbyl-Mast

CMH 24-041 Motion: To approve the FY2024 Mid-Year Revenue Adjustments as presented.

Moved by: Kleinjans

Support: Parnin

ROLL CALL VOTE:

Yes: Bird, Savage, Wenzel, Parnin, Kleinjans, VanHoven, Bunce, Cosby

No: Rockman

MOTION CARRIED

FY2024 April LRE FSR – Amy Bodbyl-Mast – *Information Only*
Healthy position but increased salaries with a pending balance.

FY2025 Position Requests – Dr. Michael Brashears

Each county department submits recommended changes and/or new positions. In July, Dr. Brashears intends to bring the positions list to the board before going to the county for approval. The CMHOC Board should be primary approver for any position moving forward. Approximately there are 6 new positions and several re-classifications being looked at, which will help to improve our customer service requirements as well as with CFAP.

GENERAL INFORMATION, COMMENTS, AND MEETINGS ATTENDED

Gretchen Cosby announced there is an Executive Transition Committee Meeting scheduled on 07/01/24 at 10:00 am in Conference Room F at the Fillmore Complex to discuss next steps in recruitment of hiring the next Executive Director.

PUBLIC COMMENT

Julie Norkali- Grand Haven
Denise Newhouse- Holland Township
Rosalie Austin- City of Holland

ADJOURN

Gretchen Cosby adjourned the June 3, 2024, CMHOC Board of Directors meeting at 12:01 am.

Gretchen Cosby, Board Chair

Thomas Bird, Secretary

SERVICE CONTRACTS FOR BOARD APPROVAL

Contractor Name: Samaritas

**Board Summary
Reference Number:** 1

Contract Type: Amendment

Contract Dates: 8/1/2024 through 9/30/2025

**Purpose of
Contract:** Contract Amendment to provide Screening, Brief Intervention, and Referral to Treatment (SBIRT) training to CMHOC staff.

Agency Overview: Samaritas is a contractual agency currently in good standing with CMHOC. Samaritas provides the following services for CMHOC: Assessments, Community Living Supports, Individual/Group Therapy, SUD Community-Based Treatment, SUD Medication Assisted Treatment (MAT), SUD Outpatient Treatment, and Treatment Planning. Services are provided in Kent, Muskegon, and Ottawa counties.

Agency Website: www.samaritas.org

**Program
Description:** The SBIRT training will provide an overview and rationale of SBIRT's components, review screening questions and protocols, present the interviewing model, provide demonstrations, and review the key steps for making effective referrals. Each training will take 3 hours and CMHOC expects to utilize this resource 1-4 times per year. SBIRT is an evidence-based practice.

**Reimbursement
Process:** Provider to invoice for each completed training

Financial Category: \$0 - \$50,000

Funding Source(s): LRE Medicaid

**Contract
Boilerplate:** Common Contract FY24

SERVICE CONTRACTS FOR BOARD APPROVAL

Contractor Name:	Delight Care, LLC
Board Summary Reference Number:	2
Contract Type:	New
Contract Dates:	8/1/2024 – 9/30/2025
Purpose of Contract:	To enter into a contract with Delight Care, LLC, an Adult Foster Care (AFC) home, to provide Personal Care and Community Living Supports (CLS) services.
Agency Overview:	Delight Care, LLC is a newly licensed AFC provider located in Grand Rapids, MI. Delight Care, LLC provides services to consumers with intellectual/developmental disabilities (I/DD) and mental health needs in a Specialized Residential Services setting.
LARA website link:	Statewide Search For Adult Foster Care / Homes for the Aged Facilities
Location of Homes:	Grand Rapids, MI
Agency Website:	N/A
Program Description:	Specialized Residential placements are reimbursed through a combination of two Medicaid-billable services – Personal Care and Community Living Supports. Placement in specialized residential settings are based on the Person-Centered Planning process and the consumer's individual needs.
Reimbursement Process:	Specialized Residential placements are reimbursed at a per diem (daily) rate for Personal Care and Community Living Supports services.
Financial Category:	\$250,001 - \$500,000
Funding Source(s):	Lakeshore Regional Entity (Medicaid)
Contract Boilerplate:	Common Contract FY24

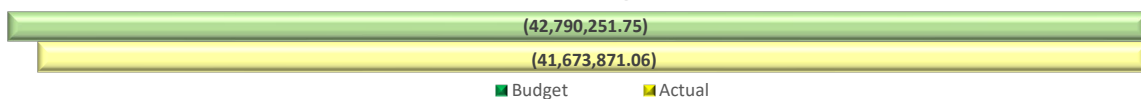


**Community Mental Health of Ottawa County
Fiscal Year 2024 Statement of Activities
For Period Ending June 30 2024**

222 Mental Health and SUD Fund

	Annual Budget	YTD Budget	YTD Actual	Over/ (Under) Budget
Revenues				
Medicaid	42,443,443.00	31,832,582.25	31,844,347.10	11,764.85
Healthy Michigan	3,810,226.00	2,857,669.50	2,269,520.39	(588,149.11)
Autism	6,800,000.00	5,100,000.00	5,095,901.42	(4,098.58)
General Fund	3,874,164.00	2,905,623.00	3,099,331.00	193,708.00
COFR	317,300.00	237,975.00	139,830.28	(98,144.72)
Grants	174,337.00	130,752.75	83,095.55	(47,657.20)
Transfers	118,904.00	89,178.00	-	(89,178.00)
Local Funds	462,167.00	346,625.25	231,083.50	(115,541.75)
Other - Revenue	439,697.00	329,772.75	144,366.70	(185,406.05)
Sub-Total	58,440,238.00	43,830,178.50	42,907,475.94	(922,702.56)
SUD Medicaid	1,000,000.00	750,000.00	859,656.93	109,656.93
SUD Healthy Michigan	3,000,000.00	2,250,000.00	1,604,445.22	(645,554.78)
SUD Grants	1,692,766.00	1,269,574.50	814,866.27	(454,708.23)
SUD Other - Revenue	293,378.00	220,033.50	136,189.34	(83,844.16)
SUD Sub-Total	5,986,144.00	4,489,608.00	3,415,157.76	(1,074,450.24)
Total Revenue	64,426,382.00	48,319,786.50	46,322,633.70	(1,997,152.80)
Expenses				
Salaries & Benefits	16,065,215.00	12,048,911.25	10,701,218.13	(1,347,693.12)
General Client Care	32,988,636.00	24,741,477.00	24,026,182.75	(715,294.25)
Psychiatrist	641,507.00	481,130.25	610,772.63	129,642.38
Respite	441,764.00	331,323.00	267,954.03	(63,368.97)
Personal Care	4,885,200.00	3,663,900.00	4,487,769.31	823,869.31
Transportation	12,900.00	9,675.00	8,323.80	(1,351.20)
Contractual Services	258,083.00	193,562.25	170,071.76	(23,490.49)
Supplies	240,885.00	180,663.75	102,988.26	(77,675.49)
Other	1,394,137.00	1,045,602.75	969,990.73	(75,612.02)
Administration	1,282,460.00	961,845.00	961,843.68	(1.32)
Sub-Total	58,210,787.00	43,658,090.25	42,307,115.08	(1,350,975.17)
SUD Salaries & Benefits	1,099,119.00	824,339.25	573,813.89	(250,525.36)
General Client Care	4,531,932.00	3,398,949.00	2,912,602.71	(486,346.29)
Room & Board	41,000.00	30,750.00	28,755.54	(1,994.46)
Transportation	10,000.00	7,500.00	1,238.80	(6,261.20)
SUD Supplies	45,858.00	34,393.50	7,644.87	(26,748.63)
SUD Other	6,161.00	4,620.75	7,595.04	2,974.29
SUD Admin	178,524.00	133,893.00	133,892.82	(0.18)
SUD Sub-Total	5,912,594.00	4,434,445.50	3,665,543.67	(768,901.83)
Total Expenses	64,123,381.00	48,092,535.75	45,972,658.75	(2,119,877.00)
Increase (decrease) in net position	303,001.00	227,250.75	349,974.95	122,724.20

Total Medicaid Funding



Medicaid Revenues Budget to Actual (1,116,381)
 Actual % 72%
 Target % 75%
 Date Prepared: 7/19/2024



Community Mental Health of Ottawa County
Fiscal Year 2024 Statement of Activities
For Period Ending June 30 2024

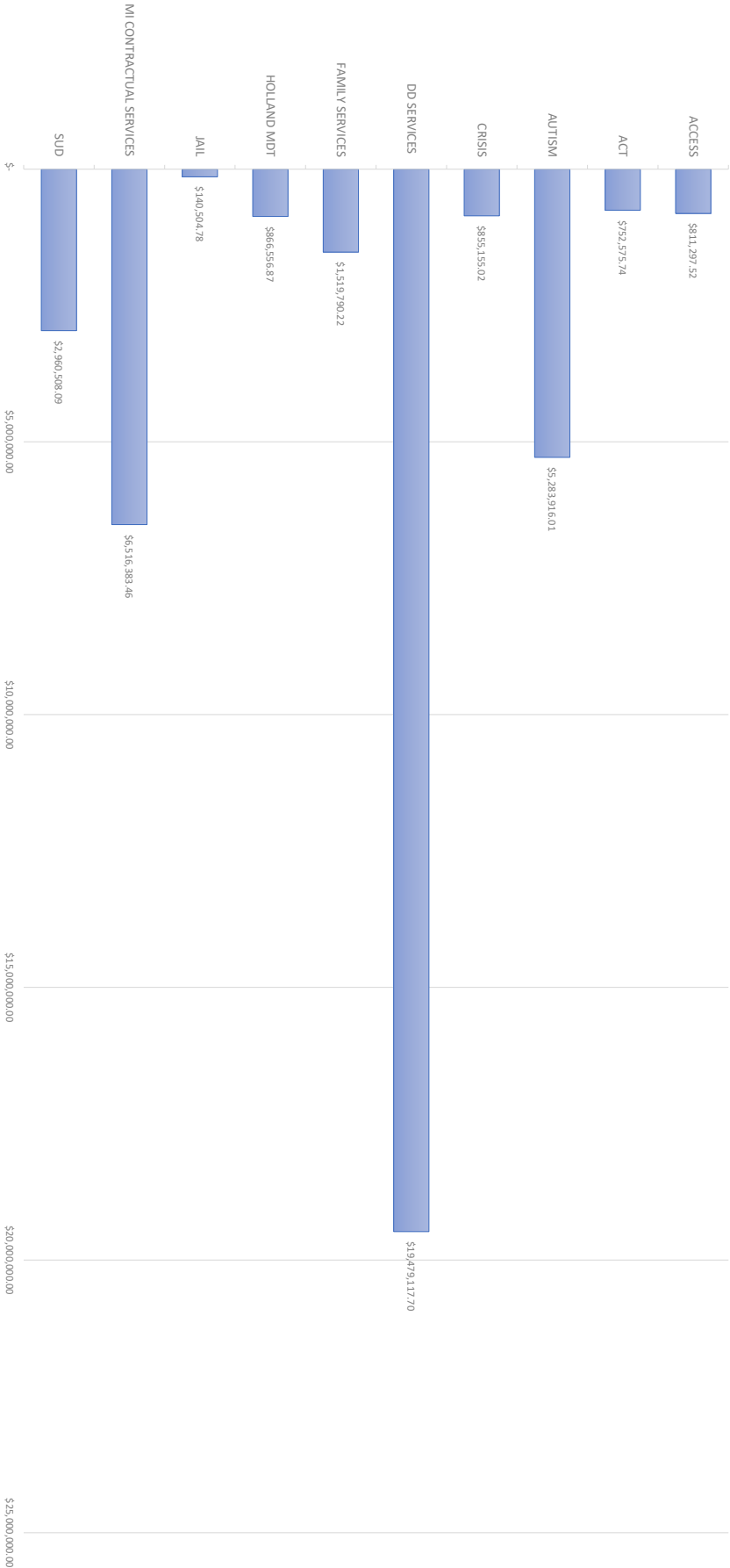
223 Millage and Grants Fund

	Annual Budget	YTD Budget	YTD Actual	Over/ (Under)
Revenues				
Property Taxes	\$ 4,416,017	\$ 3,312,013	\$ 4,383,386	\$ 1,071,374
Grants	\$ 3,392,038	\$ 2,544,029	\$ 1,565,009	(979,020)
Transfers	\$ 368,904	\$ 276,678	\$ 250,000	(26,678)
Other - Revenue	\$ 587,448	\$ 440,586	\$ 102,447	(338,139)
Total Revenue	8,764,407	6,573,305	6,300,842	(272,464)
 Millage Expenses				
Autism Services	\$ 98,133	\$ 73,600	\$ 71,671	(1,929)
MI Adult Treatment Services	\$ 141,838	\$ 106,379	\$ 101,961	(4,418)
DD Treatment Services	\$ 2,748,219	\$ 2,061,164	\$ 2,348,192	287,028
Family Services	\$ 172,000	\$ 129,000	\$ 107,455	(21,545)
Community Services	\$ 678,534	\$ 508,901	\$ 270,034	(238,867)
Sub-Total	3,838,724	2,879,043	2,899,312	20,269
 Grant Expenses				
Salaries & Benefits	\$ 2,074,203	\$ 1,555,652	\$ 1,379,061	(176,591)
Contractual Services	\$ 1,905,045	\$ 1,428,784	\$ 835,386	(593,398)
Supplies	\$ 83,852	\$ 62,889	\$ 30,565	(32,324)
Other	\$ 222,957	\$ 167,218	\$ 49,228	(117,990)
Sub-Total	4,286,057	3,214,543	2,294,240	(920,303)
Total Expenses	8,124,781	6,093,586	5,193,552	(900,034)
Increase (decrease) in net position	\$ 639,626	\$ 479,720	\$ 1,107,290	\$ 627,570

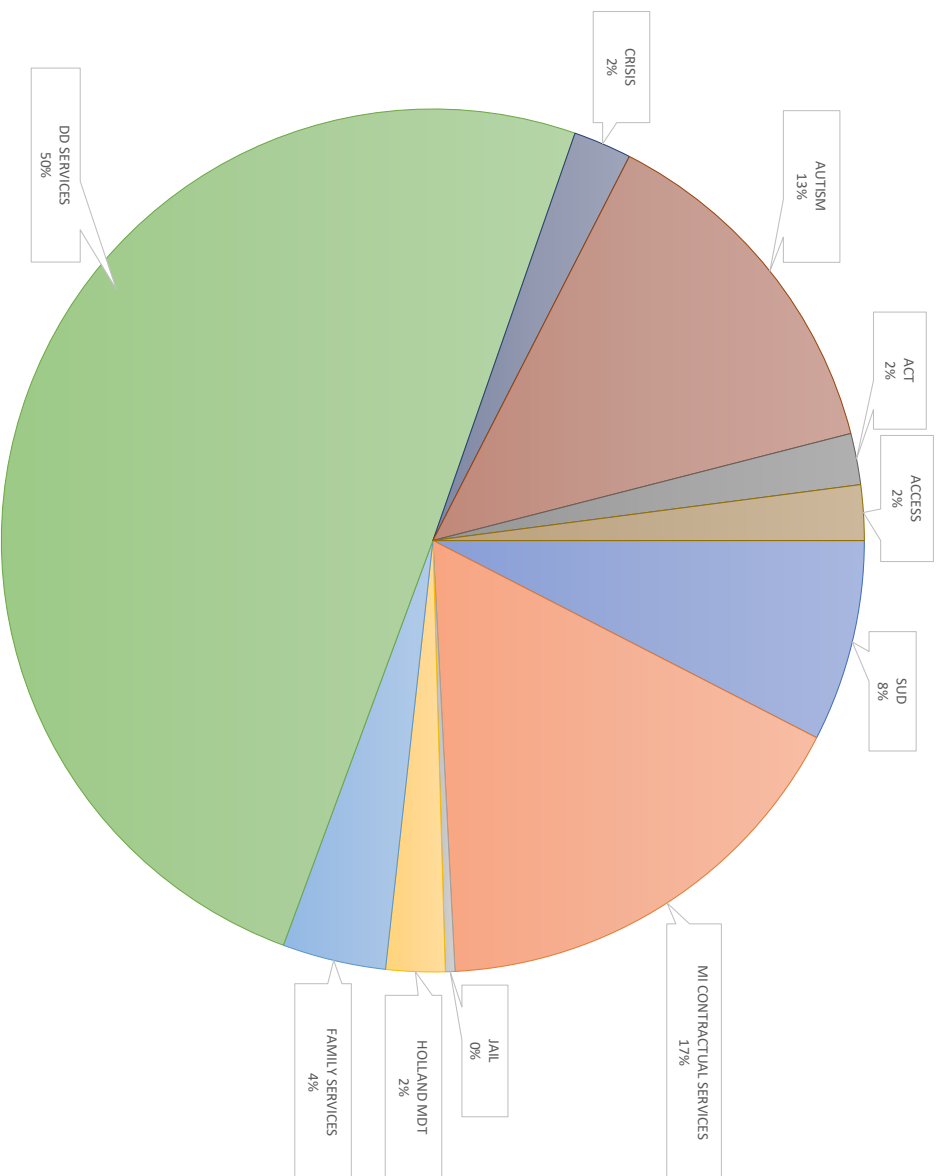
Actual % 64%
Target % 75%
Date Prepared: 7/19/2024

Community Mental Health of Ottawa County
Additional FY24 Budget Detail
For Period Ending June 30 2024

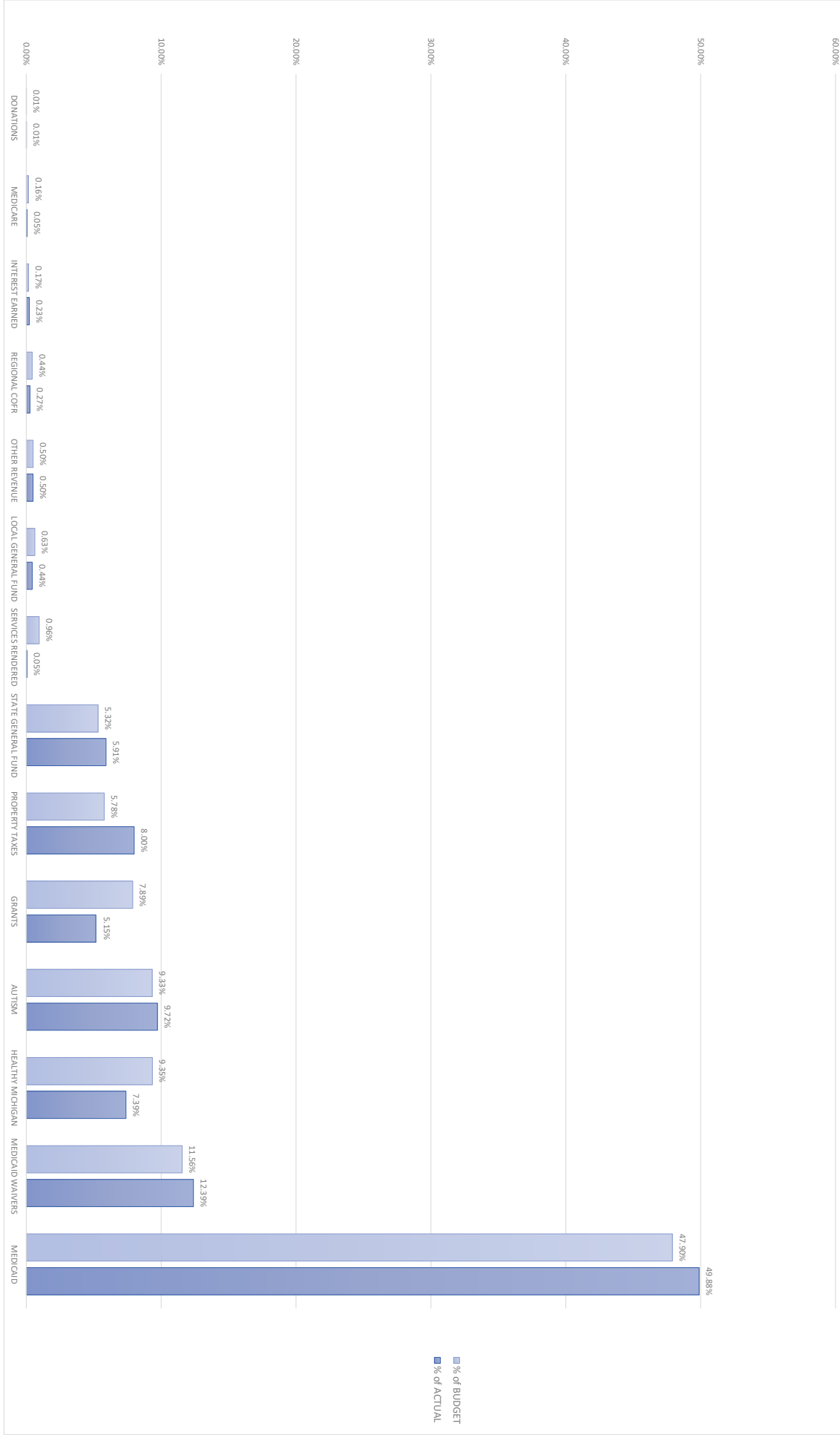
Year-to-Date Expense Detail by Primary Program



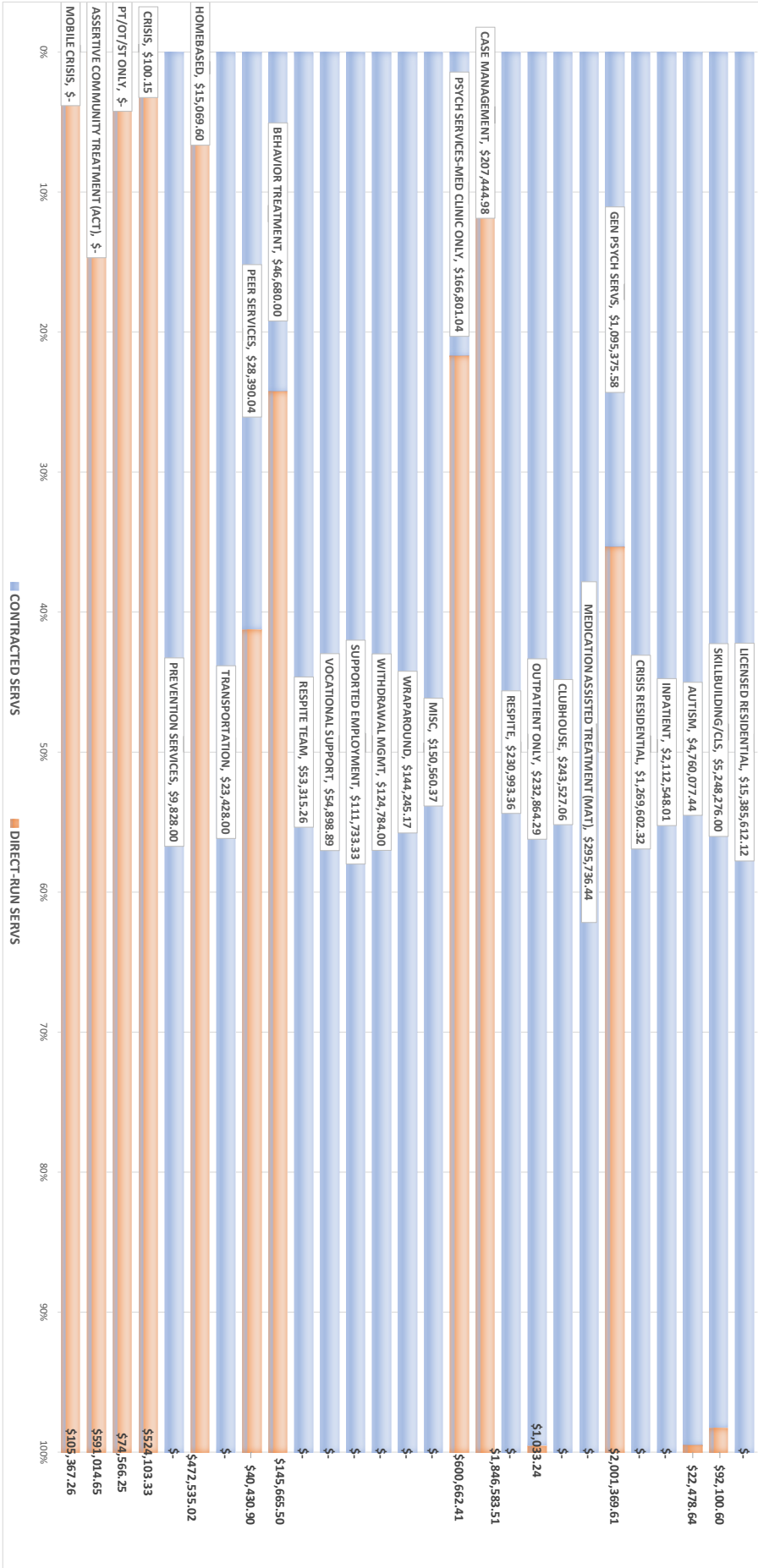
YEAR-TO-DATE EXPENSE SUMMARY BY PRIMARY PROGRAM TYPE



YEAR-TO-DATE REVENUES BY FUNDING TYPE



CONTRACTED AND DIRECT-RUN SERVICES BY ACTIVITY TYPE





Fiscal Year 2025 Proposed Budget



BUDGET SCHEDULE – WHAT HAPPENS
WHEN?

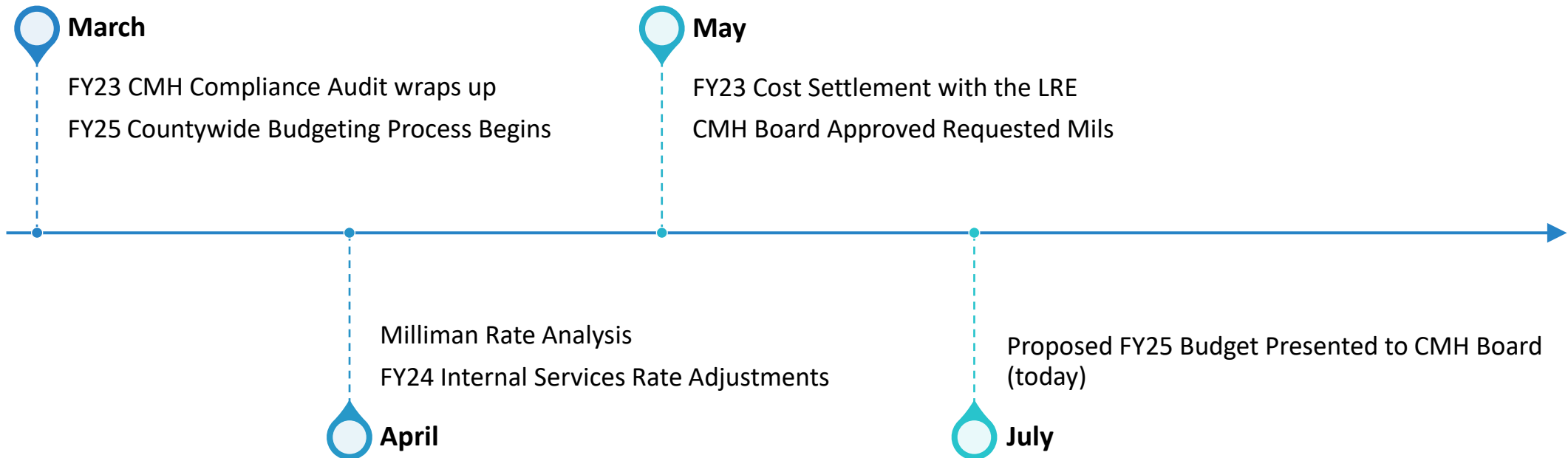


BUDGET CREATION – ASSUMPTIONS
FOR FY 2025 BUDGET

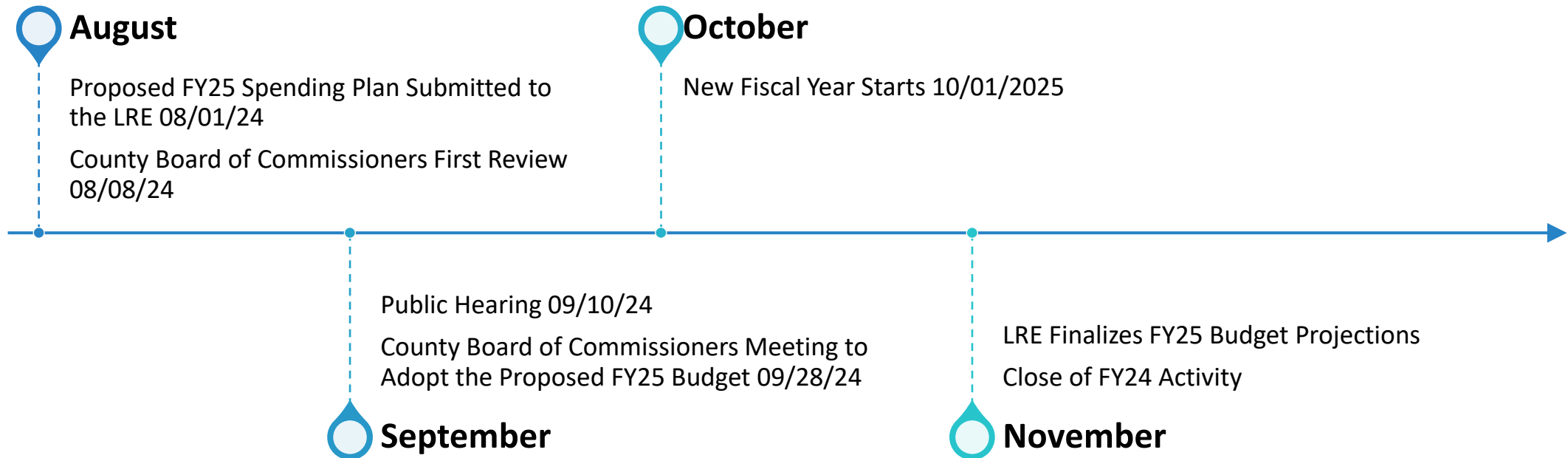


FY 2025 PROPOSED BUDGET

Budget Calendar



Budget Calendar



Revenue Assumptions

MENTAL HEALTH FUND

- 3.5% PROJECTED INCREASE IN RATES BY MILLIMAN
- PROJECTED ENROLLMENT REMAINS CONSISTENT
- CONTINUATION OF CCBHC SUPPLEMENTAL FUNDING
- PROJECTED CHANGE IN REVENUES OVER FY24: +\$4,942,550

MILLAGE AND GRANTS FUND

- TREASURY TAX INCREASE PROJECTION
- ONGOING GRANT ACTIVITY
- CCBHC REVENUES MOVED TO MH FUND
- PROJECTED CHANGE IN REVENUES OVER FY24: (\$241,272)

Expense Assumptions

MENTAL HEALTH FUND

- 9.0 FTE NEW POSITIONS; MULTIPLE POSITION UPGRADES
- 4% COST OF LIVING INCREASE; 3% HEALTH INSURANCE INCREASE
- INCREASE IN COUNTY ALLOCATED CENTRAL-SERVICES COSTS
- PROPOSED CHANGE IN EXPENDITURES OVER FY24: +\$5,200,110

MILLAGE AND GRANTS FUND

- NEW CONTRACTING FOR OUTPATIENT MH PROVIDER SERVICES
- CONTINUATION OF EXISTING GRANTS
- NEW REQUESTS FOR PROPOSALS FOR MILLAGE-FUNDED SERVICES
- PROPOSED CHANGE IN EXPENDITURES OVER FY24: (\$121,893)

FY 2025 Proposed Budget

FUND SUMMARIES

County of Ottawa
222 - MENTAL HEALTH FUND

	ACTUALS	ADOPTED BUDGET	AMENDED BUDGET	RECOMMENDED BUDGET	
	FY2023	FY2024	FY2024	FY2025	Adopted Increase/ (Decrease)
Revenues					
Intergovernmental	\$60,057,598	\$61,351,445	\$63,563,239	\$66,491,398	\$5,139,953
Charges for Services	\$58,957	\$198,000	\$198,000	\$66,000	-\$132,000
Interest	\$165,293	\$72,320	\$72,320	\$175,691	\$103,371
Other Revenue	\$57,074	\$4,000	\$4,000	\$7,000	\$3,000
Rent	\$5,460	-	-	\$5,460	\$5,460
Transfers In	\$501,360	\$588,823	\$588,823	\$533,581	-\$55,242
REVENUES TOTAL	\$60,845,741	\$62,214,588	\$64,426,382	\$67,279,130	\$5,064,542
Expenses					
Salaries	\$8,951,316	\$10,770,709	\$11,066,424	\$12,553,104	\$1,782,395
Benefits	\$5,122,907	\$5,912,238	\$6,315,111	\$6,812,258	\$900,020
Supplies	\$186,909	\$214,401	\$288,282	\$303,425	\$89,024
Contracted Services	\$43,918,950	\$42,238,916	\$43,491,033	\$44,072,724	\$1,833,808
Operating Expenses	\$735,487	\$697,559	\$865,265	\$763,841	\$66,282
Indirect Expenses	\$1,316,860	\$1,460,984	\$1,460,984	\$2,001,132	\$540,148
Utilities	\$133,045	\$167,041	\$174,442	\$176,662	\$9,621
Maintenance & Repair	\$31,780	\$38,550	\$37,550	\$39,250	\$700
Insurance	\$446,800	\$492,430	\$505,530	\$556,734	\$64,304
Capital Outlay	\$5,746	-	-	\$0	\$0
Transfers Out	-	-	-	\$0	\$0
EXPENSES TOTAL	\$60,849,799	\$61,992,828	\$64,204,622	\$67,279,130	\$5,286,302
Revenues Over (Under) Expenditures	-\$4,059	\$221,760	\$221,760	\$0	-
Starting Fund Balance	\$270,535	\$266,476	\$266,476	\$488,236	\$221,760
Projected Ending Balance	\$266,476	\$488,236	\$488,236	\$488,236	-

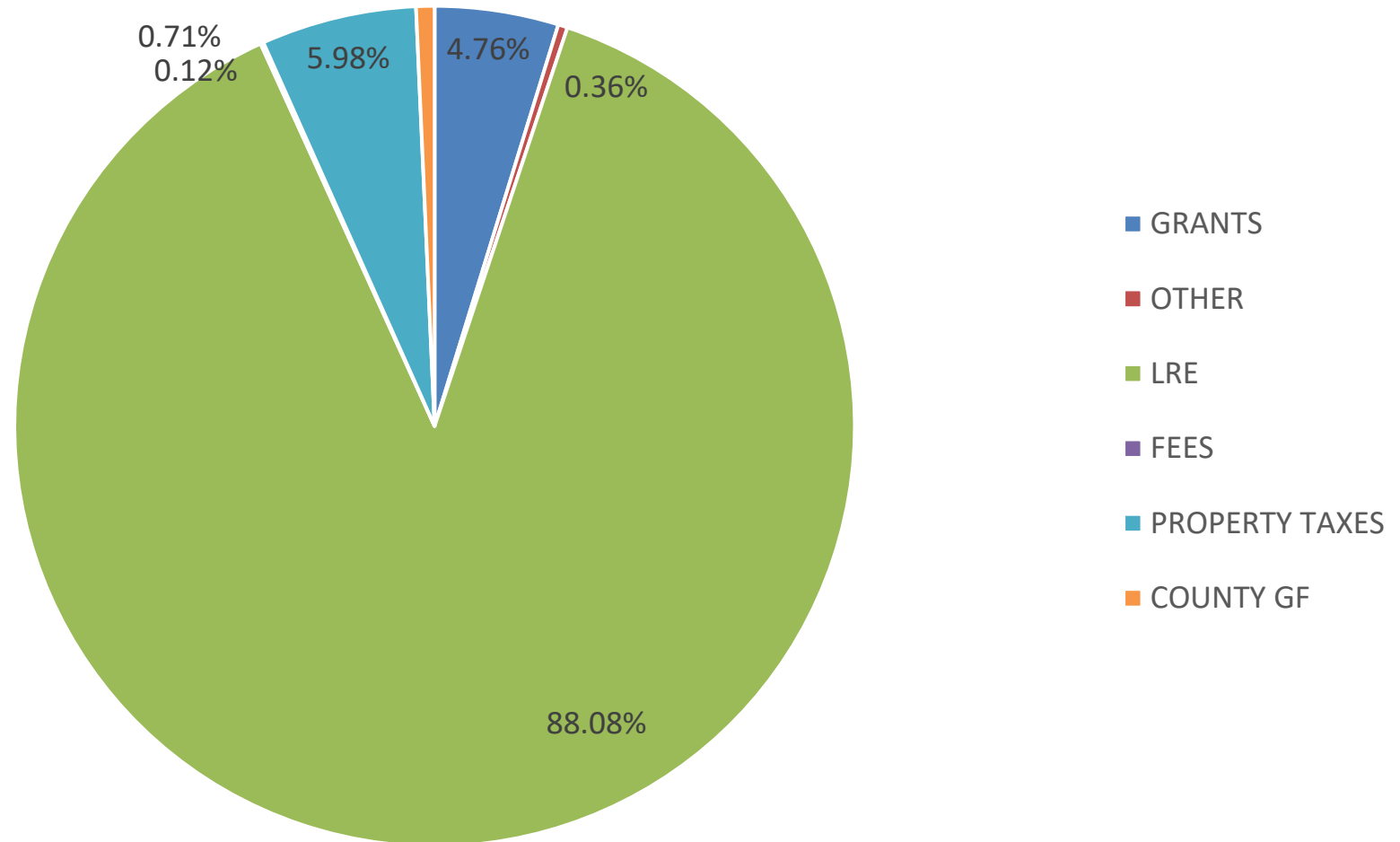
Proposed Mental Health and SUD Budget

County of Ottawa
223 - MH MILLAGE & GRANTS FUND

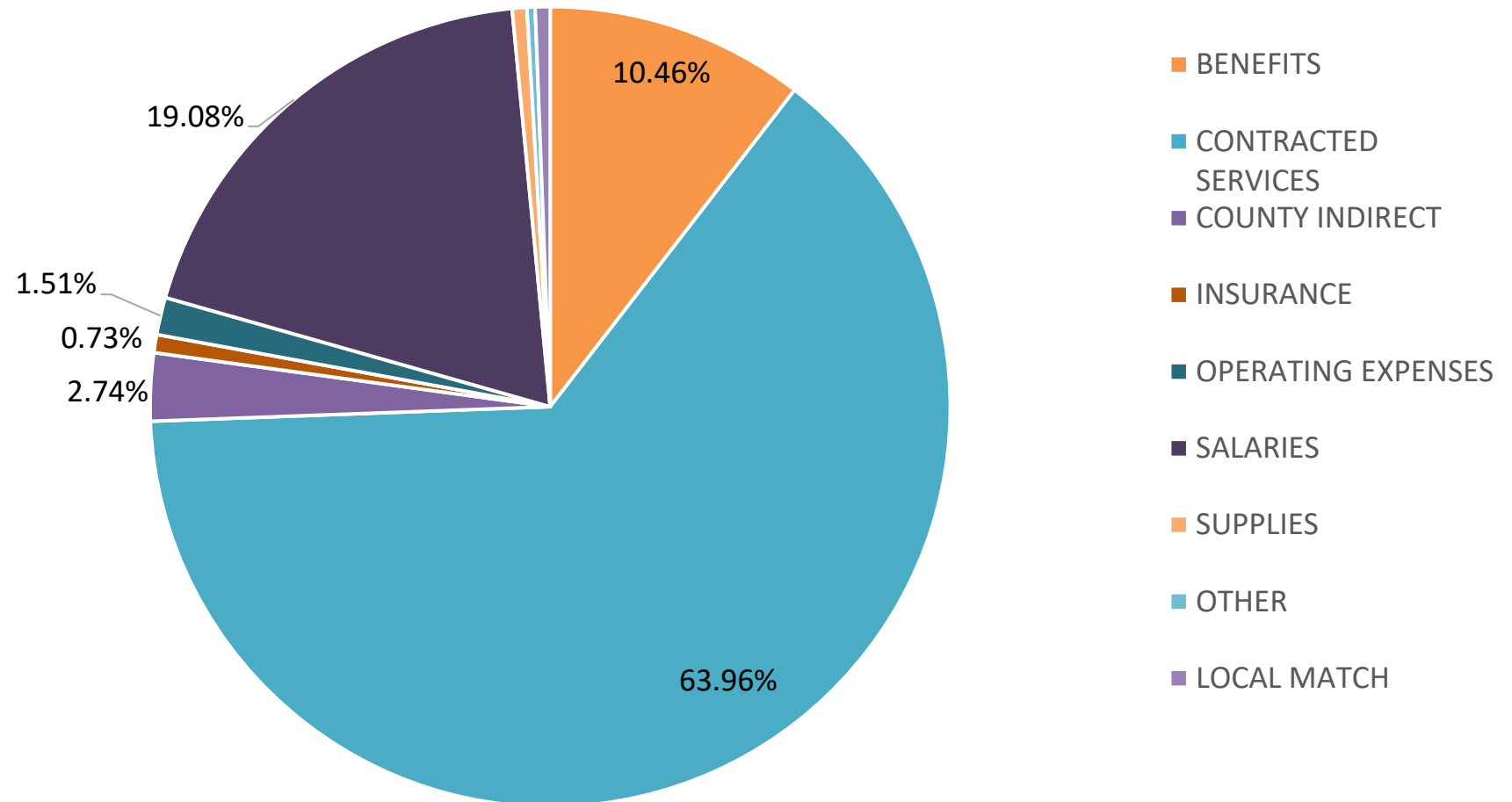
	ACTUALS	ADOPTED BUDGET	AMENDED BUDGET	RECOMMENDED BUDGET	
	FY2023	FY2024	FY2024	FY2025	Adopted Increase/ (Decrease)
Revenues					
Taxes	\$3,875,953	\$4,210,623	\$4,210,623	\$4,511,852	\$301,229
Intergovernmental	\$3,663,670	\$3,469,925	\$3,672,630	\$3,594,645	\$124,720
Charges for Services	–	\$500,000	\$500,000	\$0	-\$500,000
Interest	\$92,105	\$51,398	\$51,398	\$97,610	\$46,212
Other Revenue	–	–	–	\$0	\$0
Transfers In	\$1,000,000	–	–	\$0	\$0
REVENUES TOTAL	\$8,631,727	\$8,231,946	\$8,434,651	\$8,204,107	-\$278,39
Expenses					
Salaries	\$1,635,022	\$1,919,849	\$2,118,696	\$2,093,531	\$173,682
Benefits	\$975,244	\$1,137,759	\$1,305,081	\$1,219,149	\$81,390
Supplies	\$70,355	\$154,290	\$111,387	\$148,658	-\$5,632
Contracted Services	\$3,517,810	\$4,970,420	\$4,910,539	\$5,012,501	\$42,081
Operating Expenses	\$94,889	\$305,600	\$234,692	\$139,720	-\$165,880
Indirect Expenses	\$101,196	\$337,857	\$337,857	\$563,410	\$225,553
Utilities	\$18,884	\$31,405	\$33,432	\$33,463	\$2,058
Maintenance & Repair	\$2,894	\$3,850	\$5,242	\$4,100	\$250
Insurance	\$6,651	\$9,650	\$16,460	\$3,900	-\$5,750
Capital Outlay	\$25,848	–	–	\$0	\$0
Transfers Out	\$250,000	\$368,904	\$368,904	\$250,000	-\$118,904
EXPENSES TOTAL	\$6,698,792	\$9,239,584	\$9,442,289	\$9,468,432	\$228,848
Revenues Over (Under) Expenditures	\$1,932,935	-\$1,007,638	-\$1,007,638	-\$1,264,325	–
Starting Fund Balance	\$3,781,891	\$5,714,826	\$5,714,826	\$4,707,188	-\$1,007,638
Projected Ending Balance	\$5,714,826	\$4,707,188	\$4,707,188	\$3,442,863	–

Proposed Millage & Grants Budget

Where the Money Comes from



How the Money Is Spent





BA2: MID YEAR REVENUE ADJUSTMENTS

\$382,085.21 – Medicaid CCBHC Supplemental Revenue Adjustment

\$100,693.19 – HMP CCBHC Supplemental Revenue Adjustment

\$482,778.40 – Total Revenue Adjustment

Month	Medicaid Supplemental	HMP Supplemental
April	182,886.85	29,722.03
May	199,198.36	70,971.16
	<hr/>	<hr/>
	382,085.21	100,693.19

7.26.24 Board Meeting Attachment E

Lakeshore Regional Entity Combined Monthly FSR Summary

FY 2024

May 2024 Reporting Month

Reporting Date: 7/19/24

ACTUAL:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	LRE	Total
Total Distributed Medicaid/HMP Revenue	45,945,060	116,527,158	19,662,153	32,723,123	13,922,519	4,199,773	232,979,786
Total Capitated Expense	41,623,074	124,680,006	18,177,730	30,760,304	14,223,182	4,199,773	233,664,069
Actual Surplus (Deficit)	4,321,986	(8,152,848)	1,484,423	1,962,820	(300,664)	-	(684,282)
% Variance	9.41%	-7.00%	7.55%	6.00%	-2.16%	0.00%	
Information regarding Actual (Threshold: Surplus of 5% and deficit of 1%)	HealthWest planned for expenses to be 6.7% less than revenue to account for our historic swings. We continue to maintain a positive variance, however, we are reviewing Autism rates increases that are detrimental to our providers.	Network180 is experiencing increase demands in autism and specialized residential services. Additionally, revenue projections fell for the first eight months of the year. Even with the increased revenue rates, in order to serve individuals as required.	Surplus is due to higher than projected services being categorized as CCBHC. Further, onPoint has intentionally held on certain expenditures and adding of new positions due to declining revenue projections. We expect this surplus to continue to reduce in future months, with the steep decline in enrollment. Note: Last month 8.92%	Ongoing payroll increases related to Union increase will continue to reduce surplus for remainder of fiscal year.	West Michigan is experiencing increased demand in Community Inpatient services.	Less than threshold for explanation.	
PROJECTION:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	LRE	Total
LRE Revenue Projections as of: May Revised							
Total Projected Medicaid/HMP Revenue	68,219,076	170,621,337	29,530,365	48,444,779	20,321,988	18,113,595	355,251,141
Expense Projections	-	-	-	-	-	-	-
Total Capitated Expense Projections	66,634,611	187,253,361	28,688,703	49,674,437	20,794,114	18,113,595	371,158,821
Projected Surplus (Deficit)	1,584,465	(16,632,024)	841,662	(1,229,657)	(472,126)	-	(15,907,679)
% Variance	2.32%	-9.75%	2.85%	-2.54%	-2.32%	0.00%	
Information regarding Projections (Threshold: Surplus of 5% and deficit of 1%)	Less than threshold for explanation	Network180 is experiencing increase demands in autism and specialized residential services. Additionally, revenue projections fell for the first eight months of the year. Even with the increased revenue rates, in order to serve individuals as required.	Less than threshold for explanation.	Projected expenses based on current service activity levels.	Medicaid projections have increased due to rebasing of Medicaid capitation rates. Even with the rate rebasing the funding falls short as enrollment continues to trend downward.	Less than threshold for explanation.	
PROPOSED SPENDING PLAN:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	LRE	Total
Submitted to the LRE as of:	11/1/2023	9/22/2023	6/7/2024	5/9/2024	11/3/2023		
Medicaid/HMP Revenue							
Total Budgeted Medicaid/HMP Revenue	69,625,245	166,119,203	29,788,300	50,310,887	20,794,581	13,922,556	350,560,773
Total Budgeted Capitated Expense	64,957,020	173,091,232	28,688,702	50,339,727	20,794,114	13,922,556	351,793,352
Budgeted Surplus (Deficit)	4,668,225	(6,972,029)	1,099,598	(28,840)	467	-	(1,232,579)
% Variance	6.70%	-4.20%	3.69%	-0.06%	0.00%	0.00%	
Information regarding Spending Plans (Threshold: Surplus of 5% and deficit of 1%)	HW is working diligently on an updated spending plan.	Network180 has significant unmet service need in autism and specialized residential services and a very fragile provider network. In order to maintain a provider network to provide required services, rate increases from 3-5% are necessary. Additionally, revenue projections continue to fall monthly as enrollment trends downward.	Less than threshold for explanation.	Less than threshold for explanation.	Medicaid projections have increased due to rebasing of Medicaid capitation rates. Even with the rate rebasing the funding falls short as enrollment continues to trend downward.	Less than threshold for explanation.	
Variance between Projected and Proposed Spending Plan	(3,083,760)	(9,659,995)	(257,936)	(1,200,817)	(472,593)	-	(14,675,100)
% Variance	-4.43%	-5.82%	-0.87%	-2.39%	-2.27%	0.00%	
Explanation of variances between Projected and Proposed Spending Plan (Threshold: Surplus of 5% and deficit of 1%)	HW is working diligently on an updated spending plan.	Network180 is experiencing increase demands in autism and specialized residential services. In order to serve individuals as required, expenses will exceed distributed revenue.	Less than threshold for explanation.	Mid-year spending plan adjustment in May accounted for pending payroll increases, monthly projection based on current service activity.	Medicaid projections have increased due to rebasing of Medicaid capitation rates. Even with the rate rebasing the funding falls short as enrollment continues to trend downward.	Less than threshold for explanation.	

Lakeshore Regional Entity Combined Monthly FSR Summary
FY 2024
May 2024 Reporting Month
Reporting Date: 7/19/24

CCBHC ACTIVITY							
	HealthWest	Network180	OnPoint	Ottawa	West Michigan	LRE	Total
ACTUAL:							
Distributed Medicaid/HMP CCBHC Revenue							
Total Distributed Medicaid/HMP CCBHC Revenue	12,621,089	15,303,612	6,892,646	5,018,467	7,884,292	721,802	48,374,631
Total CCBHC Expense	16,257,180	17,421,137	5,519,055	3,811,438	7,884,292	63,455	50,956,557
Actual CCBHC Surplus (Deficit)	(3,636,091)	(2,117,525)	1,373,591	1,207,028	-	658,347	(2,581,926)
% Variance	-28.81%	-13.84%	19.93%	24.05%	0.00%	91.21%	
Information regarding CCBHC Actual (Threshold: Surplus of 5% and deficit of 1%)	CCBHC costs continue to be higher than our PPS. Rehmann is analyzing our fee schedule and we will be updating this within the next month. HealthWest has created an internal project improvement team of leadership and executive members to thoroughly analyze CCBHC services, productivity, and rates. So far we have been able to reduce the negative variance by 1.64%	As Network180 continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	OnPoint has provided more daily visits than projected, resulting in higher revenue and surplus. LRE Note: Surplus is retained by the CCBHC and not the PIHP.	CCBHC expense activity lower than anticipated.	Less than threshold for explanation.	Surplus is used to cover PIHP administration on traditional capitation administration expenses.	
PROJECTION:							
Total Projected Medicaid/HMP CCBHC Revenue	21,235,992	24,822,814	9,197,728	8,528,576	11,653,450	1,082,703	76,442,908
Total CCBHC Expense Projections	25,885,770	28,391,953	8,770,290	7,565,932	11,653,450	95,183	82,362,578
Projected CCBHC Surplus (Deficit)	(4,649,778)	(3,569,139)	427,438	962,644	-	987,520	(5,919,670)
% Variance	-21.90%	-14.38%	4.65%	11.29%	0.00%	91.21%	
Information regarding CCBHC Projections (Threshold: Surplus of 5% and deficit of 1%)	CCBHC costs continue to be higher than our PPS. Rehmann is analyzing our fee schedule and we will be updating this within the next month. HealthWest has created an internal project improvement team of leadership and executive members to thoroughly analyze CCBHC services, productivity, and rates. So far we have been able to reduce the negative variance by 1.64%. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	As Network180 continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	Less than threshold for explanation.	CCBHC expense activity lower than anticipated.	Less than threshold for explanation.	Surplus is used to cover PIHP administration on traditional capitation administration expenses.	
PROPOSED SPENDING PLAN:							
Submitted to the LRE as of:	11/1/2023	9/22/2023	6/7/2024	5/9/2024	11/3/2023		
Total Budgeted Medicaid/HMP CCBHC Revenue	17,933,215	33,799,561	8,962,199	8,523,464	11,653,450	1,082,703	81,954,592
Total Budgeted CCBHC Expense	22,785,723	28,651,554	8,194,559	8,440,000	11,653,450	95,183	79,820,468
Budgeted Surplus (Deficit)	(4,852,508)	5,148,007	767,640	83,464	-	987,520	2,134,124
% Variance	-27.06%	15.23%	8.57%	0.98%	0.00%	91.21%	
Information regarding CCBHC Spending Plans (Threshold: Surplus of 5% and deficit of 1%)	HW is working diligently on an updated spending plan.	No variance explanation provided by N180 to LRE.	OnPoint has provided more daily visits than projected, resulting in higher revenue and surplus.	Less than threshold for explanation.	Less than threshold for explanation.	Surplus is used to cover PIHP administration on traditional capitation administration expenses.	
Variance between CCBHC Projected and Proposed Spending Plan							
	202,730	(8,717,145)	(340,203)	879,180	-	-	(8,053,794)
% Variance	1.13%	-25.79%	-3.80%	10.31%	0.00%	0.00%	
Explanation of variances between CCBHC Projected and Proposed Spending Plan (Threshold: Surplus of 5% and deficit of 1%)	Less than threshold for explanation	As Network180 continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year.	Change in projected surplus from spending plan is due to more services being categorized as CCBHC.	Mid-year spending plan adjustment in May accounted for pending payroll increases, monthly projection based on current service activity.	Less than threshold for explanation.	Less than threshold for explanation.	

Lakeshore Regional Entity
FY2024 FSR Monthly Comparison of Surplus/(Deficit)

Actual	Oct	Nov	Change	Dec	Change	Jan	Change	Feb	Change	Mar	Change	April	Change	May	Change
HW	1,026,730	3,107,460	2,080,730	5,579,467	2,472,007	3,199,392	(2,380,075)	3,605,190	405,798	3,645,112	39,922	4,121,059	475,947	4,321,986	200,927
N180	165,809	759,302	593,493	289,272	(470,030)	204,160	(85,112)	(1,777,913)	(1,982,073)	(4,556,100)	(2,778,187)	(7,040,896)	(2,484,796)	(8,152,848)	(3,596,748)
OnPoint	358,611	925,043	566,432	1,450,703	525,660	2,032,241	581,538	1,333,301	(698,940)	2,074,950	741,649	1,529,935	(545,015)	1,484,423	(590,527)
Ottawa	3,447,859	4,673,590	1,225,731	2,874,179	(1,799,411)	3,822,418	948,239	3,032,139	(790,280)	2,997,878	(34,261)	3,674,280	676,402	1,962,820	(1,035,058)
WM	146,548	323,797	177,249	196,638	(127,159)	221,256	24,618	263,777	42,521	(194,679)	(458,456)	(252,186)	(57,507)	(300,664)	(105,984)
Total	5,145,557	9,789,192	4,643,635	10,390,259	601,067	9,479,467	(910,792)	6,456,493	(3,022,974)	3,967,160	(2,489,333)	2,032,192	(1,934,969)	(684,282)	(5,127,390)

Projection	Oct	Nov	Change	Dec	Change	Jan	Change	Feb	Change	Mar	Change	April	Change	May	Change
HW	4,668,224	3,624,722	(1,043,502)	2,921,274	(703,448)	2,243,222	(678,052)	1,896,615	(346,607)	487,028	(1,409,587)	1,014,668	527,640	1,584,465	1,097,438
N180	(6,972,029)	(22,055,426)	(15,083,397)	(17,050,789)	5,004,637	(19,607,308)	(2,556,519)	(15,887,604)	3,719,704	(16,512,771)	(625,167)	(15,000,462)	1,512,308	(16,632,024)	(119,253)
OnPoint	8,048	(477,886)	(485,934)	708,344	1,186,230	(137,133)	(845,477)	1,502,157	1,639,290	1,502,157	-	1,099,597	(402,560)	841,662	(660,495)
Ottawa	(595,855)	388,401	984,256	931,628	543,227	(403,186)	(1,334,814)	(281,286)	121,900	(2,110,937)	(1,829,651)	(1,400,740)	710,197	(1,229,657)	881,280
WM	467	(264,270)	(264,737)	(584,357)	(320,087)	(836,946)	(252,589)	(480,749)	356,197	(480,749)	-	(217,496)	263,253	(472,126)	8,623
Total	(2,891,145)	(18,784,459)	(15,893,314)	(13,073,900)	5,710,559	(18,741,351)	(5,667,451)	(13,250,867)	5,490,484	(17,115,272)	(3,864,405)	(14,504,433)	2,610,839	(15,907,679)	1,207,593

Proposed Spending Plan/Budget	Oct	Nov	Change	Dec	Change	Jan	Change	Feb	Change	Mar	Change	April	Change	May	Change
HW	4,668,225	4,668,225	-	4,668,225	-	4,668,225	(0)	4,668,225	-	4,668,225	-	4,668,225	-	4,668,225	-
N180	(6,972,029)	(6,972,029)	-	(6,972,029)	-	(6,972,029)	0	(6,972,029)	-	(6,972,029)	-	(6,972,029)	-	(6,972,029)	-
OnPoint	8,048	8,048	-	8,048	-	8,048	0	8,048	-	8,048	-	1,099,598	1,091,550	1,099,598	1,091,550
Ottawa	79,645	79,645	-	79,645	-	79,645	-	79,645	-	(28,840)	(108,485)	(28,840)	-	(28,840)	-
WM	467	467	-	467	-	467	-	467	-	467	0	467	-	467	-
Total	(2,215,644)	(2,215,644)	-	(2,215,644)	-	(2,215,644)	(0)	(2,215,644)	-	(2,324,129)	(108,485)	(1,232,579)	1,091,550	(1,232,579)	1,091,550

Base Capitation Only. Does not include CCBHC activity.

Lakeshore Regional Entity
FY2024 FSR Monthly Comparison of Surplus/(Deficit) Detail
(Excluding CCBHC)

ACTUAL:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	Total
Distributed Medicaid/HMP						
Medicaid/HMP	1,470,148	(3,860,484)	(25,670)	1,284,045	(1,492,857)	(2,624,817)
Autism	2,851,838	(4,292,364)	1,510,093	678,774	1,192,193	1,940,534
Total Distributed Medicaid/HMP Revenue	4,321,986	(8,152,848)	1,484,423	1,962,820	(300,664)	(684,282)
PROJECTION:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	Total
Distributed Medicaid/HMP						
Medicaid/HMP	(2,275,235)	(12,741,252)	(1,688,745)	(1,076,274)	(1,884,193)	(19,665,700)
Autism	3,859,700	(3,890,772)	2,530,408	(153,383)	1,412,067	3,758,020
Total Distributed Medicaid/HMP Revenue	1,584,465	(16,632,024)	841,662	(1,229,657)	(472,126)	(15,907,679)