

#### Meeting Agenda CMHOC Board of Directors Board Room – 12220 Fillmore Street, West Olive, MI 49460 Friday, November 22, 2024 – 9:00 am

#### Join Zoom Meeting

Meeting ID: 821 0477 2110

Passcode: 527308

Dial: 1 (301) 715-8592

- 1. <u>CALL TO ORDER</u> Chair
- 2. INVOCATION

#### 3. CMHOC MISSION AND VISION STATEMENT

**Mission Statement:** Community Mental Health of Ottawa County partners with people with mental illness, intellectual/developmental disabilities and substance use disorders and the broader community to improve lives and be a premier mental health agency in Michigan.

*Vision:* Community Mental Health of Ottawa County strives to enhance quality-of-life for all residents.

4. PUBLIC COMMENT

#### 5. CONSENT ITEMS

*Suggested Motion:* To approve by consent the following items:

- a. Agenda for November 22, 2024, CMHOC Board of Directors Meeting
- b. Minutes for October 25, 2024, CMHOC Board of Directors Meeting
- 6. <u>EXECUTIVE DIRECTOR'S REPORT</u> (*Attachment A*) Dr. Michael Brashears
- 7. PRESENTATION

2024 Budget Deficit and 2025 Funding Levels – Dr. Michael Brashears

Proposed changes to CMH Position Titles and Organizational Structure – Dr. Michael Brashears

8. OLD BUSINESS

Key2Happiness Counseling Contract – Dr. Michael Brashears

CMHOC Board Finance Sub-Committee Appointments – Dr. Michael Brashears

9. <u>NEW BUSINESS</u>

**LRE-CMHOC Contract** – Dr. Michael Brashears *Suggested Motion:* To approve the LRE-CMHOC contract as presented. **BA1: FY2025 LRE Revenue Reduction** (*Attachment B*) – Amy Bodbyl-Mast **Suggested Motion:** To approve the BA1: FY2025 LRE Revenue Reduction as presented.

**FY2024 September LRE FSR** (Attachment C) – Amy Bodbyl-Mast – Information Only

**November 2024 Amended and Renewed Service Contracts** (*Attachment D*) – Dr. Michael Brashears **Suggested Motion:** To approve the amended and renewed November 2024 service contracts as presented.

**November 2024 New Service Contracts** (*Attachment E*) – Dr. Michael Brashears *Suggested Motion:* To approve the new November 2024 service contracts as presented.

**December 2024 CMHOC Board of Directors Meeting** – Dr. Michael Brashears *Suggested Motion:* To approve rescheduling the December 27, 2024 Board Meeting to December 20, 2024.

#### 10. GENERAL INFORMATION, COMMENTS, AND MEETINGS ATTENDED

- 11. PUBLIC COMMENT
- 12. ADJOURN



#### Meeting Minutes (proposed) **CMHOC Board of Directors** Board Room – 12220 Fillmore Street, West Olive, MI 49460 Friday, October 25, 2024 – 9:00 am

Join Zoom Meeting

Meeting ID: 821 0477 2110

Passcode: 527308

Dial: 1 (301) 715-8592

**In Attendance:** Tom Bird, Donna Bunce, Gretchen Cosby, Christian Kleinjans, Dave Parnin, Sylvia Rhodea, Stephen Rockman, Steven Savage, Beth Vanhoven, Kendra Wenzel, Robin Wick

#### Absent:

Staff: Anna Bednarek, Amy Bodbyl-Mast, Dr. Michael Brashears, Bill Phelps, Amanda Westrate

#### Guests:

#### CALL TO ORDER

Gretchen Cosby, CMHOC Board Chair, called the CMHOC Board Meeting to order on October 25, 2024, at 9:03 am

<u>INVOCATION</u> Kendra Wenzel provided the invocation.

<u>CMHOC MISSION AND VISION STATEMENT</u> Gretchen Cosby noted the CMHOC Mission and Vision Statements.

<u>PUBLIC COMMENT</u> Barbra Lee VanHorssen Rosalie Austin

#### CONSENT ITEMS

CMH 24-067 Motion: To approve by consent the following items:

- a. Agenda for October 25, 2024, CMHOC Board of Directors Meeting
- b. Minutes for September 30, 2024, CMHOC Board of Directors Meeting

Moved by: Vanhoven Support: Parnin MOTION CARRIED

EXECUTIVE DIRECTOR'S REPORT (Attachment A) – Dr. Michael Brashears

#### PRESENTATION

#### Recommended Millage Oversight Process (Attachment B)- Dr. Michael Brashears

#### **OLD BUSINESS**

#### Key2Happiness Counseling Contract – Dr. Michael Brashears

Previously tabled but continuing to work out the details of this contract. Anticipates presenting again in November.

#### CMHOC Board Finance Sub-Committee Appointments – Dr. Michael Brashears

Proposed to table until can meet with the Board Chair regarding the sub-committee appointments and then will address next month.

#### NEW BUSINESS

FY2024 August LRE FSR – Amy Bodbyl-Mast – Information Only

#### **October 2024 Amended and Renewed Service Contracts** – Dr. Michael Brashears

*CMH 24-068* Motion: To approve the amended and renewed service October 2024 contracts as presented.
Moved by: Rhodea
Support: Wick **ROLL CALL VOTE:** *Yes*: Rhodea, Bunce, Wenzel, Savage, VanHoven, Bird, Kleinjans, Wick, Rockman, Parnin, Cosby *No*:
MOTION CARRIED

#### October 2024 New Service Contracts – Dr. Michael Brashears

*CMH 24-069* Motion: To approve the new October 2024 service contracts as presented.
Moved by: Bird
Support: Rhodea **ROLL CALL VOTE:** *Yes*: Parnin, Wenzel, Wick, Bunce, Bird, Rockman, VanHoven, Savage, Rhodea, Kleinjans, Cosby No:
MOTION CARRIED

<u>GENERAL INFORMATION, COMMENTS, AND MEETINGS ATTENDED</u> Stephen Rockman gave his notice of resignation, effective November 1, 2024.

#### PUBLIC COMMENT

Krista Mason - Holland

#### <u>ADJOURN</u>

Gretchen Cosby adjourned the October 25, 2024, CMHOC Board of Directors meeting at 11:09 am.

Community Mental Health of Ottawa County Executive Directors Report Dr. Michael Brashears 10/25/24

The following is the Executive Directors report for the month of October 2024.

#### State Level Issues

Deferring to next month

#### Regional Entity

- The current contract will be extended by another 45 days as the new contract is being finalized. I have am in favor of the new proposed contract and have indicated that CMHOC is ready to have a final review by our corporate council and then CMHOC Board approval.
- 2. PIHP has a projected deficit of 20 million for FY2024. The majority (N180).
- 3. It is still unclear how we will address the deficit. Current ISF (50 million).

#### <u>CMHOC</u>

#### Did You Know Educational Series Continues!

To date, I have completed four educational sessions focused on understanding CMHOC funding streams and the obligations associated with them.

- 1. Medicaid Funding
- 2. State General Fund
- 3. CCBHC Funding
- 4. Millage Funding

The next session will focus on Grant funding and will be held on 11/01/24. Information will be posted on the web and Facebook.

#### 90-Day Analysis Key Findings

As I am nearing completion of my first 90 days as the permanent Executive Director of CMHOC, I have identified the following areas where we have an opportunity to strengthen or develop. Please note that this is not an exhaustive list.

- Role and responsibilities of CMHOC leadership and programs related to:
  - Contract Compliance and Oversight
  - o Provider relations
  - Operational Guideline development and implementation
  - Quality/Performance improvement

- o Outcome Measurement and Key Performance Indicators
- o Budget reporting, oversight, and management.
- Utilization Management
- Appeals and Grievances
- Key areas of analysis
  - o CLS expenditures, management, and rate setting
  - o Specialized residential expenditures and rate setting
  - o Respite service expenditures, management, and rate setting
  - Supportive Employment expenditures, management, and rate setting.

The identified areas for strengthening listed above demonstrate a need for CMHOC to rebuild and reorganize all the key functions related to managed care and administrative excellence. Several efforts have begun to address these issues, and a compressive action plan will be developed for Board review by December 2024.

Respectfully Submitted

M. I Reals

Michael Brashears, Psy.D Executive Director Community Mental Health of Ottawa County



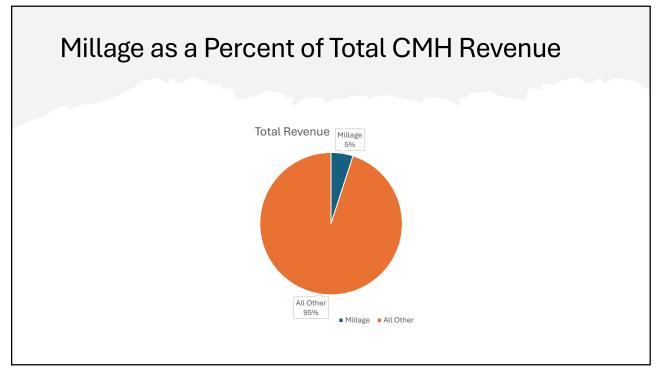
Why a Mental Health Millage? Community Mental Health of Ottawa County (CMHOC) was experiencing an unprecedented funding crisis. In FY14/15 we experienced a \$2 million shortfall in our budget, and we anticipated revenue losses of nearly \$7 million dollars over the following four years.

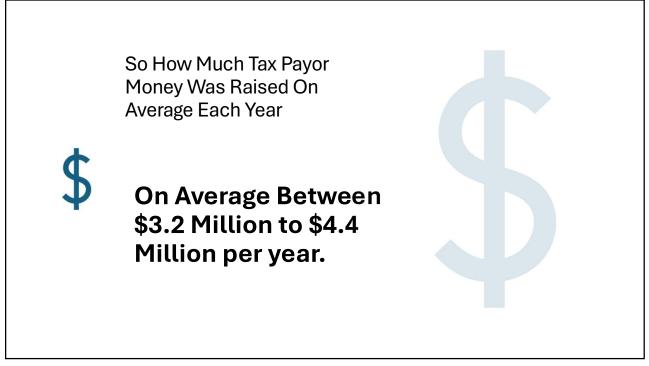
Critical programming and services to our most vulnerable citizens was being reduced and, in some cases, discontinued.



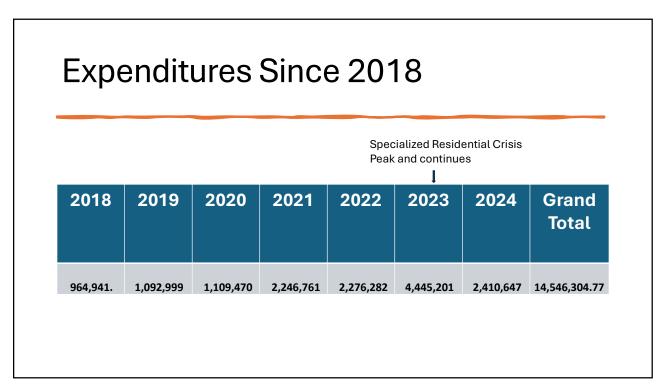
#### 2016 Ballot Language

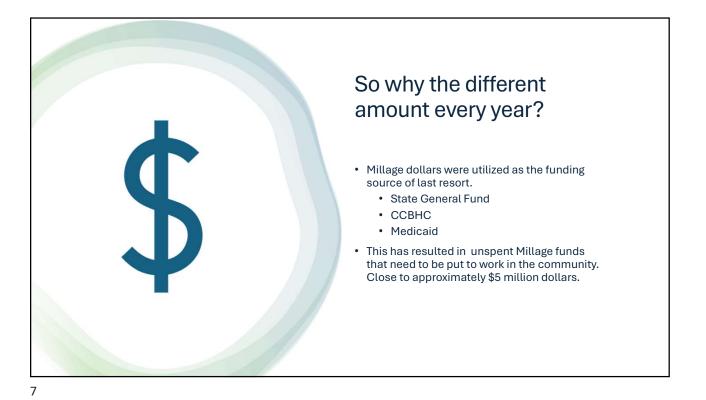
Shall the limitation on the total amount of taxes which may be levied against taxable property within the County of Ottawa, Michigan, as provided for by Section 6 of Article IX of the Michigan Constitution of 1963, be increased up to the amount of \$0.30 per thousand dollars of taxable valuation (0.30 mills) for a period of ten (10) years, 2017 through 2026, inclusive, for the purposes of providing a fund to supplement (but not supplant) Michigan Medicaid funding, Michigan general fund dollars, and Ottawa County general fund dollars and to support additional programming and services for Ottawa County residents who are clients of the Ottawa County Community Mental Health Agency who receive programming and services therefrom pursuant to the terms of the Michigan Mental Health Code, Act 258 of the Public Acts of 1974, as amended, MCL 330.1001 et seq., thereby raising in the first year an estimated \$3,233,591?

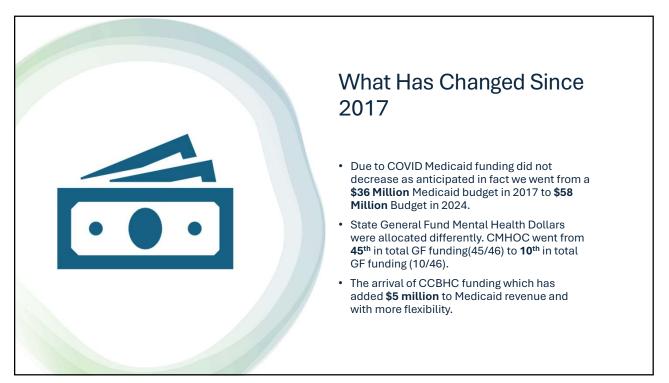










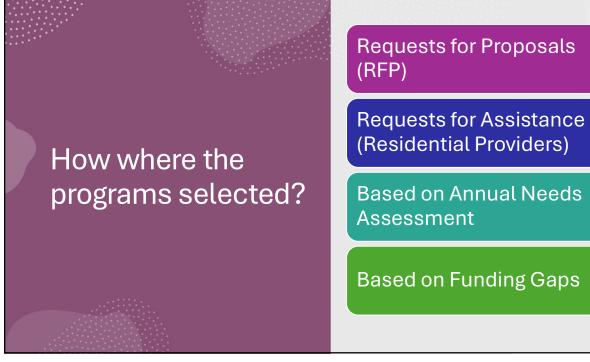




## Use of Millage to Stabilize the Residential System

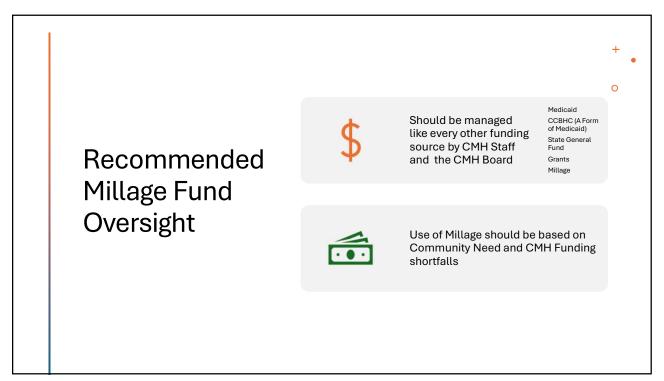
• The use of Millage dollars to stabilize the Specialized and Non-Specialized System to address staffing shortages and non-Medicaid expenditures.

\$10.0 million dollars since 2019! Without the Millage funding the Specialized Residential System would have collapsed!



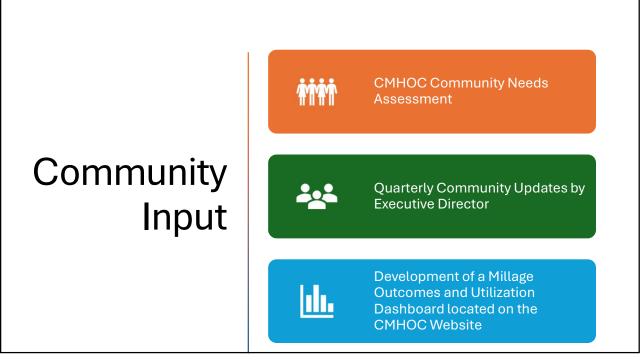
Is the Millage still needed?
<ul> <li>More than ever!</li> <li>It is the main source of revenue that allows us maintain the "Community" in Community Mental Health.</li> <li>Even though Medicaid funding has increased it is still not adequate to meet the mental needs of the citizens of Ottawa County.</li> <li>There are many areas of need that have not been addressed</li> <li>Housing for the Autistic Community</li> <li>Development of CLS providers</li> <li>Assistance for families and consumers to allow services to continue in their own home or non-residential settings</li> <li>To name just a few!</li> </ul>

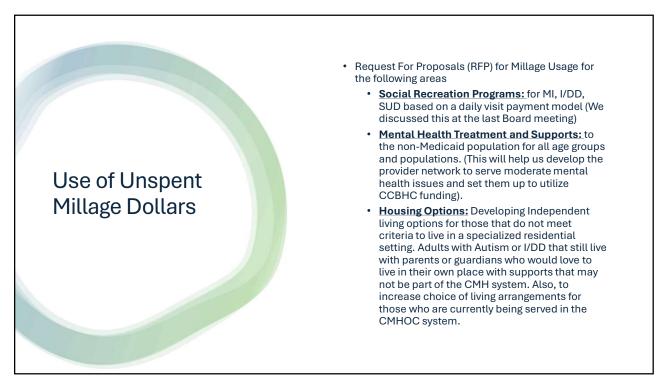














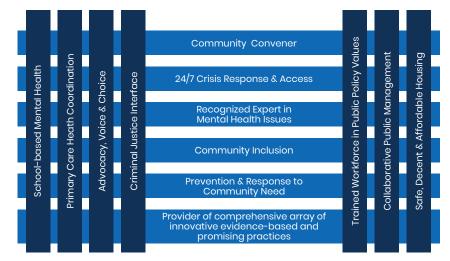
11/22/24 Board Meeting Attachment A1

### MICHIGAN'S PUBLIC MENTAL HEALTH SYSTEM Your Local Safety Net

Through both mission and contractual obligations community mental health agencies tie together essential community services with their unique role in the community as an "integrator" of services.

CMHSPs must work closely with local public and private community-based organizations and providers to address prevalent human conditions and issues that are related to a shared consumer base.

Local coordination and collaboration with these entities will make a wider range of essential supports and services available...CMHSPs are encouraged to coordinate with these entities through participation in multipurpose human service collaborative bodies and other similar community groups.

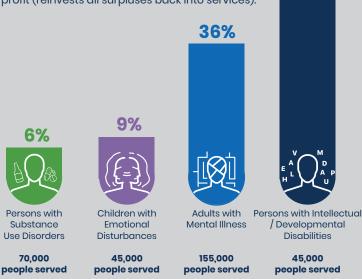


### Who we serve and how the money is spent

Michigan's Public Mental Health System Serves 4 Main populations: Michigan is the **ONLY** state that serves all 4 populations in a managed care setting.

49%

The system is a public system, that is tied to local elected officials and the public, **accountable to both state and county government**, and takes no profit (reinvests all surpluses back into services).

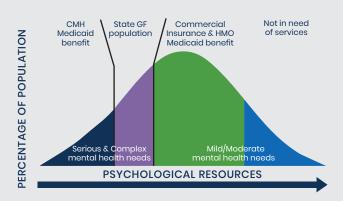


## The CMH system serves the most in need population

**1 in 5 people** in the State of Michigan suffer from a mental illness.

#### That is 2M people total.

Of those 2 million people, Michigan's public mental health system serves the most serious and complex individuals, which is about **300,000 people.** 



(Well-Being Institute, University of Cambridge, 2011)



The Community Mental Health Association of Michigan is the state association representing Michigan's public Community Mental Health (CMH) centers, the public Prepaid Inpatient Health Plans (PIHP – public health plans formed and governed by CMH centers) and the private providers within the CMH and PIHP provider networks.

FOR MORE INFORMATION, PLEASE VISIT CMHA.ORG OR CALL 517-347-6848.



f /CMHAMich



## Did you Know?



**83 counties** in Michigan are covered by the 46 CMHs & 10 PIHPs.



**94% medical loss ratio** (i.e. the percentage of dollars spent on actual care) of Michigan's public PIHP system has a statewide average spent on administrative costs of 6%.



Since 1997, Michigan has remained the only state in the nation that provides publicly managed care for all four major populations; adults with mental illness, children and adolescents with emotional disturbances, persons with intellectual / developmental disabilities, and those with substance use disorders [saving the state more than \$1 billion!]



24 hours a day / 7 days a week, mental health professionals provide services for people with mental illness, intellectual / developmental disabilities, and substance use disorders regardless of ability to pay. As outlined in Michigan's Mental Health Code, Public Act 258 of 1974, Michigan's public mental health system serves as the local public safety net for the state's most vulnerable citizens.



**91 percent** of the CMH budget is from Medicaid and Healthy MI plan. State General dollars that serve people without insurance makes up only 4% of the total budget.



2 million people statewide are impacted by one of the 300,000 people served by Michigan's public community mental health system when you include family, friends, neighbors, and co-workers.



Michigan's public community mental health system is a **\$3 billion industry** in our state employing more than **100,000 people.** 



**750 +** Michigan's CMH/PIHP system is leading the way with more than 750 on-the-ground healthcare integration initiatives across the state - co-location, electronic health records, and partnerships.

#### **Substance Use Disorders**

Opioid deaths in Michigan are increasing. From 1999 to 2016, the total number of overdose deaths involving any type of opioid increased more than 17 times in Michigan, from 99 to 1,689.3 Over six people in Michigan die every day from opioid-related causes.

Every person can make a difference. Some things you can start doing today:

- Store medications safely.Don't share prescription medications.
- Learn to recognize the signs and symptoms of opioid abuse.
- Keep talking about the opioid epidemic and help break the stigma.

Healthy Michigan Plan provides dedicated and reliable funding for persons with substance use disorders and who have co-occurring mild to moderate mental disorders.

Prior to HMP (Medicaid Expansion), some regions had up to six month waiting lists for Medication Assisted Treatment (MAT) or withdrawal management /residential treatment. Oftentimes these are the most important services for people with opiate use disorders to begin the road to recovery.

#### Over 70,000 people

receive Substance Use Disorder treatment and recovery services through Michigan's public system each year.



**OPINION** This piece expresses the views of its author(s), separate from those of this publication.

### Bolter: Collaborative approach to mental health in schools is needed

Alan Bolter The Detroit News

Published 8:01 p.m. ET Sept. 25, 2024 Updated 8:01 p.m. ET Sept. 25, 2024

The recent passage of Michigan's FY 2025 budget has raised significant concerns by various school-based interest groups regarding substantial cuts in the mental health and school safety grants line item — dropping from a historic \$491.8 million investment to \$136.7 million, a 72% decrease from the previous year.

School groups argue this reduction threatens to undermine the progress these funds have made during the last several years in providing additional mental health resources for students. The Community Mental Health Association of Michigan (CMHA) shares these concerns. While all of us who are committed to the mental health of Michigan's children, youth and families are working to restore funding for both school-based and community-based mental health services, we must use this moment to rethink how we approach mental health care for students and how schools and community mental health organizations can work together to maximize limited resources.

The Community Mental Health Association of Michigan (CMHA) believes that we should act now to align school-based mental health resources and aims with those of Michigan's community-based public mental health system. By doing so, we can build a more cohesive, efficient and effective system of care for students across the state.

The concerns voiced by school groups in the wake of these budget cuts are valid. Districts worry that this reduction in funding threatens to lead to district-wide lay-offs of school resource officers and mental health professionals, potentially resulting in the loss of crucial security measures and student mental health resources. In the face of this loss, CMHA is underscoring its long-held belief that the solution lies not in isolated efforts but in a collaborative integrated approach — one that encourages all of Michigan's school districts, as

many have done, to partner with community mental health agencies and use their schoolbased mental health financing and related resources to contract for a range of mental health services from the state's community mental health system.

As many Michigan school districts have found, such partnerships leverage the expertise and infrastructure of these community-based mental health organizations to provide comprehensive and evidence-based services to students and their families. This approach benefits school services and enhances the existing framework of Michigan's mental health care system in its entirety.

While the recent cuts to mental health and safety funding in schools are a real loss of mental health resources focused on the needs of school-age Michiganians, the state's education and community mental health communities must take this opportunity to build a comprehensive system that covers both the school room and the community. The Community Mental Health Association (CMHA) is confident that with the right approach, we can, collectively, achieve strong outcomes for students and their families.

The debate over mental health funding in schools should not be centered on whether schools or community mental health systems receive the lion's share of resources. Instead, it should be about how we can break down the existing walls between schools and community mental health organizations, and build a more seamless, resilient system that serves all students more effectively.

As we continue to navigate these challenges of a rapidly evolving mental health landscape, it is essential that we advocate for a collaborative model of care that equally values both schoolbased services and community mental health resources. This approach not only addresses the immediate concerns arising from recent funding cuts but also provides an opportunity to build a more cohesive and resilient mental health system for the future.

Alan Bolter is associate director of the Community Mental Health Association of Michigan (CMHA)

45 Representative 46 Representative 47 Representative 48 Representative 49 Representative 50 Representative 51 Representative 53 Representative 54 Representative	36 Representative 37 Representative 38 Representative 39 Representative- 40 Representative- 41 Representative 42 Speaker of the House 43 Representative	27 Representative-Elect 28 Representative 29 Representative 30 Representative 32 Representative 33 Representative-Elect 34 Representative-Elect 35 Representative-Elect	District REP 1 Representative 2 Representative 4 Representative 5 Representative 6 Representative 9 Representative 10 Representative 11 Representative 13 Representative 14 Representative 15 Representative 16 Representative 17 Representative 18 Representative 19 Representative 20 Representative 21 Representative 22 Representative 23 Representative 24 Representative 25 Representative 26 Representative 27 Representative 26 Representative 26 Representative 26 Representative 27 Representative 26 Representative 26 Representative 27 Representative 28 Representative 29 Representative 20 Re
Sarah Lightner Sarah Lightner Katiy Schmaltz Carrie Rheingans Jennifer Conlin Ann Bollin Jason Woolford Matt Maddock Matt Hardis Brenda Carter Donni Steele	Steve Carra Brad Paquette Joey Andrews Pauline Wendzel Matt Longjohn Julie Rogers Matt Hall Rachelle Smit Rachelle Smit	Rytee Linting Jamie Thompson James DeSana William Bruck Reggie Miller Jimmie Wilson Jr. Jimmie Wilson Jr. Morgan Foreman Nancy Jenkins-Armo Jennifer Wortz	Name Tyrone Carter Tulio Liberati Alabas Farhat Karen Whitsett Regina Weiss Natalie Price Tonya Myers Phillips Helena Scott Joe Tate Veronica Paiz Donavan McKinney Veronica Paiz Donavan McKinney Kimberly Edwards Mai Xiong Mike McFall Erin Byrnes Stephanie Young Laurie Pohutsky Jason Hoskins Samantha Steckloff Noah Arbit Kelly Breen Matt Koleszar Jason Morgan Ranjeev Puri Peter Herzberg Dylan Wegela
9915 N Parma Rd 2300 Foote Manor Dr 2557 Miller Ave 435 Stein Rd 2722 Pineview Trl 504 Chandler St Apt 301 1150 S Miltord Rd 7111 Dixie Hwy Ste 112 86 W Yale Ave 742 Lawson St	225 Heather Ln Apt9 1215 Fair Oaks Dr N 1288 Vineland Rd 8510 Danneffel Rd 2956 Innisbrook 3428 Marlane Ave 5455 Gull Rd, Ste D #147 216 124th Ave 1641 Monce Bd	PO Box 55 27314 Oakcrest Dr 2230 W Sigler Rd 10406 Cemetery Rd 13697 Pond Bluff Dr 7110 Wellington Ln 2143 Glencoe Hills Dr Apt 5 14654 Forrister Rd 14654 Forrister Rd 172 N Ray Quincy Rd	Address 25701 W Outer Dr 9260 Reeck 4795 Rosalie 11406 Littefield St 22470 Majestic St 2248 Phillips Ave 830 Blaine St 2248 Phillips Ave 32062 Hunt Club Dr 4365 E Outer Dr PO Box 901 32820 Newcastle Dr 1405 E Madge Ave 2230 Queen St 14567 Rosemont Ave 17476 Rexwood St PO Box 253005 242 Linhart St 42533 Schoolcraft 1755 Brian Ct 761 Roosevelt St 33016 Lynx St 6909 Whitby St
Springport, MI 49284 Jackson, MI 49203 Ann Arbor, MI 48103 Brighton, MI 48105 Brighton, MI 48114 Howell, MI 48855 Miltord, MI 48361 Clarkston, MI 48346 Pontiac, MI 48340 Lake Orion, MI 48362	Three Rivers, MI 49093 Niles, MI 49120 St Joseph, MI 49085 Watervliet, MI 49098 Portage, MI 49024 Kalamazoo, MI 49006 Kalamazoo, MI 49048 Shelbyville, MI 49344 Battle Creek MI 49344	Wyandotte, M148192 Brownstown Twp, M148183 Carleton, M148117 Erie, M148137 Van Buren Twp, M148111 Ypsilanti, M148197 Ann Arbor, M148108 Clayton, M149235 Quincy, M149082	Address 2 Detroit, MI 48217 Allen Park, MI 48101 Dearborn, MI 48120 Detroit, MI 48227 Oak Park, MI 48227 Oak Park, MI 48227 Detroit, MI 48221 Detroit, MI 48221 Detroit, MI 48221 Detroit, MI 48225 Detroit, MI 48225 Harper Woods, MI 48030 Detroit, MI 48030 Hazel Park, MI 48030 Dearborn, MI 48122 Southfield, MI 48037 Farmington HIIIs, MI 48325 Novi, MI 48377 Plymouth, MI 48170 Ann Arbor, MI 48185 Garden City, MI 48185

110 Representative	109 Representative-Elect	108 Representative	107 Representative-Elect	106 Representative	105 Representative	104 Representative	103 Representative	102 Representative	101 Representative	100 Representative	99 Representative-Elect	98 Representative	97 Representative	96 Representative	95 Representative	94 Representative	93 Representative-Elect	92 Representative	91 Representative	90 Representative	89 Representative	88 Representative	87 Representative	86 Representative	85 Representative	84 Representative	83 Representative	82 Representative	81 Representative-Elect	80 Representative	79 Representative	78 Representative	77 Representative	76 Representative	75 Representative	74 Representative	73 Representative	72 Representative	71 Representative	70 Representative	69 Representative	68 Representative	67 Representative	66 Representative	65 Benresentative	64 Representative-Elect	63 Representative	61 Representative	60 Representative	59 Representative	58 Representative-Elect	57 Representative	55 Representative 56 Representative	
Gregory Markkanen	Karl Bohnak	David Prestin	Parker Fairbairn	Cam Cavitt	Ken Borton	John Roth	Betsy Coffia	Curt VanderWall	Joseph Fox	Tom Kunse	Mike Hoadley	Gregory Alexander	Matthew Bierlein	Timothy Beson	Bill G. Schuette	Amos O'Neal	Tim Kelly	Jerry Neyer	Pat Outman	Bryan Posthumus	Luke Meerman	Greg VanWoerkom	Will Snyder	Nancy DeBoer	Bradley Slagh	Carol Glanville	John Fitzgerald	Kristian Grant	Stephen Wooden	Phil Skaggs	Angela Rigas	Gina Johnsen	Emily Dievendorf	Angela Witwer	Penelope Tsernoglou	Kara Hope	Julie Brixie	Mike Mueller	Brian BeGole	Cynthia Neeley	Jasper Martus	David Martin	Phil Green	Insh Shriver	laime Greene	Joseph Pavlov	lav DoBover	Aliaia St Cormaina	Joseph Aragona	Douglas Wozniak	Ron Robinson	Thomas Kuhn	Mark Tisdel Sharon MacDonell	
743 Hancock St	413 Croix St	W988 County Road 352 G 12	8095 S Lakeshore Dr	2671 Tryban Rd	7682 White Cloud Trl	PO Box 246	1018 Boyd Ave	4906 Rasmussen Rd	PO Box 333	PO Box 506	2890 E Midshipman Dr	2646 Washington Rd	4724 Hanes Rd	3623 Kawkawlin River Dr	3410 N Bent Oak Dr	207 Moton Dr	PO Box 6536	1455 E Walton Rd	6399 N Miles Rd	6691 Boca Vista Dr NE #302	14250 60th Ave	6899 Breeze Point Dr	1445 Winchester Dr	157 W 40th St	PO Box 453	PO Box 140976	1780 Glenvale Ct SW	429 Elliot St SE	161 Gilpin St NE	2615 Hall St SE	PO Box 365	411 Pineview Dr	315 W Allegan St #16026			1891 Maple St	2294 Hamilton Rd	6127 Lobdell Rd	1975 E Beard Rd	2305 Begole St	612 Northwood Dr	805 S State Rd #122	7650 Trumbower Trl	597 Mechanic St	683021 ake Angela Dr	350 Scott Rd	SOGO Anchor Bay Dr	1399 Kinglsey St	42033 Coulon	53831 Whitby Way	7887 Ruby St	1595 Pebble Point Dr	PO Box 80146 PO Box 99221	
Hancock, MI 49930	Negaunee, MI 49866	Cedar River, MI 49887	Harbor Springs, MI 49740	Cheboygan, MI 49721	Gaylord, MI 49735	Interlochen, MI 49643	Traverse City, MI 49686	Ludington, MI 49431	Fremont, MI 49412	Clare, MI 48617	Au Gres, MI 48703	Carsonville, MI 48419	Vassar, MI 48768	Bay City, MI 48206	Midland, MI 48640	Saginaw, MI 48601	Saginaw, MI 48608	Shepherd, MI 48883	Six Lakes, MI 48886	Rockford, MI 49341	Coopersville, MI 49404	Norton Shores, MI 49444	Muskegon, MI 49441	Holland, MI49423	Zeeland, MI 49464	Grand Rapids, MI 49514	Wyoming, MI 49519	Grand Rapids, MI 49507	Grand Rapids, MI 49505	East Grand Rapids, MI 49506	Caledonia, MI 49316	Lake Odessa, MI 48849	Lansing, MI 48933	Lansing, MI 48917	East Lansing, MI 48823	Holt, MI 48842	Okemos, MI 48864	Linden, MI 48451	Perry, MI 48872	Flint, MI 48504	Flushing, MI 48433	Davison. MI 48423	Millington, MI 48746	Oxford MI48371	Bichmond MI48062	Kimball Twp, MI 48074	Clav MI48001	Mount Clemens, MI 48043	Clinton Iwp, M148038	Shelby Twp, MI 48316	Utica, MI 48317	Troy, MI 48085	Rochester, MI 48308 Troy, MI 48085	

#### **BA1: FY 2025 LRE Revenue Reduction**

#### -\$305,924 Medicaid Revenue Adjustment

#### -\$3,295,000.00 – Medicaid Capitated Revenue Adjustment

#### \$1,371,811.00 – Adjusted to Autism from CCBHC Budget Overages

Description	2025 Revised Budget	LRE Budget	Budget Adjustment	BA # 02-1126	BA #02-1151
MEDICAID	-15,450,000.00	(15,126,308.00)	-323,692.00	(17,768.00)	(305,924.00)
MEDICAID HSW WAIVER	-6,180,000.00	(6,180,000.00)	0.00		
MEDICAID CAPITATED	-15,295,000.00	(12,000,000.00)	-3,295,000.00		(3,295,000.00)
MEDICAID AUTISM	-6,180,000.00	(7,551,811.00)	1,371,811.00	1,371,811.00	
MEDICAID HEALTHY MICHIGAN	-5,150,000.00	(5,150,000.00)	0.00		
MEDICAID CHILDRENS WAIVER	-412,000.00	(412,000.00)	0.00		
MEDICAID DHIP	-20,600.00	(20,600.00)	0.00		
MEDICAID SED WAIVER	-309,000.00	(309,000.00)	0.00		
MEDICAID CCBHC SUPPLEMENTAL	-4,048,350.00	(3,247,941.00)	-800,409.00	(800,409.00)	
HMP CCBHC SUPPLEMENTAL	-1,207,550.00	(1,119,816.00)	-87,734.00	(87,734.00)	
MEDICAID CCBHC	-2,846,920.00	(2,395,123.00)	-451,797.00	(451,797.00)	
HMP CCBHC	-681,860.00	(667,757.00)	-14,103.00	(14,103.00)	



#### DRAFT ONLY - NOT ACCEPTED AS FINAL

#### 11/22/24 Board Meeting Attachment C

	La		ntity Combined Mon FY 2024 er 2024 Reporting M orting Date: 11/12/24	lonth			A
ACTUAL: Total Distributed Medicaid/HMP Revenue	HealthWest 67,974,580	<u>Network180</u> 173,774,310	<u>OnPoint</u> 29,354,081	• <u>Ottawa</u> 49,362,002	West Michigan 20,731,253	<u>LRE</u> 6,526,544	<u>Total</u> 347,722,770
Total Capitated Expense	64,939,109	191,192,130	27,544,810	54,977,864	20,307,887	6,526,544	365,488,344
Actual Surplus (Deficit) % Variance	3,035,471 4.47%	(17,417,820)	1,809,271 6.16%	(5,615,862)	423,366	- 0.00%	(17,765,574
Information regarding Actual (Threshold: Surplus of 5% and deficit of 1%)	Less Ihan threshold for explanation.	Network 180 is experiencing increase demands in autism and specialized residential services. Additionally, revenue projections fell for the first nine months of the year. Even with the increased revenue rates, in order to serve individuals as required.	Surplus is due to higher than projected services being categorized as CCBHC. Further, OnPoint has intentionally expenditures and adding of new positions due to declining revenue projections. We expect this surplus to continue to reduce in future months, with the steep decline in enrollment. Note: Last month 7.01%	Current Year End (YE) actuals at +11% for traditional Medicaid (MCD) and HMP. / CMHOC has experienced increased	We anticipate that the excess will reduce as we have more retro Medicaid coverage for persons with a deductible.	Less than threshold for explanation.	
PROJECTION: LRE Revenue Projections as of:	<u>HealthWest</u>	Network180	<u>OnPoint</u>	<u>Ottawa</u>	<u>West Michigan</u>	LRE	Total
September Revised Total Projected Medicaid/HMP Revenue	68,585,341	173,284,795	29,577,262	49,691,480	20,429,523	13,922,556	355,490,957
Total Capitated Expense Projections	66,320,792	193,104,051	28,371,154	55,132,789	20,066,511	13,922,556	376,917,854
Projected Surplus (Deficit) % Variance	2,264,549 3.30%	(19,819,256) -11.44%	1,206,108 4.08%	(5,441,309) -10.95% Current YE actuals at	363,012 1.78%	- 0.00% Less than threshold for	(21,426,897
Information regarding Projections (Threshold: Surplus of 5% and deficit of 1%)	explanation.	experiencing increase demands in autism and specialized residential services. Additionally, revenue projections fell for the first nine months of the year. Even with the increased revenue rates, in order to serve individuals as required.	projections, due to retro- rate increase.	10% for projected traditional MCD and HMP. CMHOC has experienced increased utilization in autism and specialized residential service resulting in deficit.	explanation.	explanation.	
PROPOSED SPENDING PLAN: Submitted to the LRE as of: Medicaid/HMP Revenue	HealthWest 11/1/2023	Network180 9/22/2023	<u>OnPoint</u> 6/7/2024	Ottawa 8/16/2024 ACCEPTED AS FINA	<u>West Michigan</u> 8/12/2024	LRE	Total
Total Budgeted Medicaid/HMP Revenue	69,625,245	166,119,203	29,788,300	50,550,063	20,438,999	13,922,556	350,444,367
Total Budgeted Capitated Expense	64,957,020	173,091,232	28,688,702	50,204,488	20,066,511	13,922,556	350,930,510
Budgeted Surplus (Deficit) % Variance	4,668,225	(6,972,029)	1,099,598 3.69%	345,575 0.68%	372,488	0.00%	(486,143
Information regarding Spending Plans (Threshold: Surplus of 5% and deficit of 1%)	This is aligning with our planned surplus to account for historic year end shifts.	Network 180 has significant unmet service need in autism and specialized residential services and a very fragile provider network. In order to maintain a provider network to provide required services, rate increases from 3-5% are necessary. Additionally, revenue projections continue to fall monthly as enrollment trends dowrward.	Less than threshold for	explanation.	Less than threshold for explanation.	Less than threshold for explanation.	
Variance between Projected and Proposed Spending Plan % Variance	(2,403,676)	(12,847,227)	106,510 0.36%	(5,786,884)	) (9,477) -0.05%		(20,940,755
A variance Explanation of variances between Projected and Proposed Spending Plan (Threshold: Surplus of 5% and deficit of 1%)		Network180 is experiencing increase demands in autism and specialized residential services. In order to serve individuals as required, expenses will exceed distributed revenue.	Less than threshold for explanation.	CMHOC has experienced unanticipated increased utilization in autism and specialized residential services.	Less than threshold for explanation.	Less than threshold for explanation.	

For internal use only. This report has not been audited, and no assurance is provided.



#### Lakeshore Regional Entity Combined Monthly FSR Summary FY 2024 September 2024 Reporting Month Reporting Patrix 14/3/2/4

			orting Date: 11/12/24				
	HealthWest	Network180	CBHC ACTIVITY OnPoint	Ottawa	West Michigan	LRE	Total
Distributed Medicaid/HMP CCBHC Revenue	Healthwest	Network180	OIPOIN	Ollawa	west michigan		<u>10tai</u>
Total Distributed Medicaid/HMP CCBHC Revenue	21,958,951	22,545,418	10,722,122	6,991,221	11,734,874	1,066,583	74,973,694
Capitated CCBHC Expense							
Medicaid CCBHC	19,512,242	18,806,671	6,568,498	5,309,284	8,841,748	71,033	59,109,476
Healthy Michigan CCBHC	6,528,825	5,101,763	2,065,704	1,681,936	2,941,731	22,042	18,342,001
Total CCBHC Expense	26,041,067	23,908,434	8,634,203	6,991,220	11,783,479	93,074	77,451,477
Actual CCBHC Surplus (Deficit)	(4,082,116)	(1,363,016)	2,087,920	1	(48,605)	973,509	(2,477,783
% Variance	-18.59%	-6.05%	19.47%	0.00%	-0.41%	91.27%	
Information regarding CCBHC Actual (Threshold: Surplus of 5% and deficit of 1%)	CCBHC costs continue to remain higher than the PPS payment. The FY25 Increase will assist with this along with a KATA project we have to ranalyze the expenses and productivity. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	As Network 180 continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year. LER Note: Deficit is the responsibility of the CCBHC and not the PIHP.	OnPoint has provided more daily visits than projected, resulting in higher revenue and surplus. LRE Note: Surplus is retained by the CCBHC and not the PIHP.	Less than threshold for explanation.	Less than threshold for explanation. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	Surplus is used to cover PIHP administration on traditional capitation administration expenses.	
PROJECTION:	HealthWest	Network180	OnPoint	Ottawa	West Michigan	LRE	Total
Total Projected Medicaid/HMP CCBHC Revenue	21,235,992	22,239,928	9,197,728	6,009,401	11,769,594	1,066,583	71,490,468
Total CCBHC Expense Projections	26,595,132	24,147,518	8,587,146	6,991,220	12,464,281	93,074	78,878,372
Projected CCBHC Surplus (Deficit) % Variance	(5,359,140)	(1,907,590)	610,582 6.64%	(981,819)	(694,687) -5.90%	973,509 91.27%	(7,387,904
Information regarding CCBHC Projections	CCBHC costs are higher		OnPoint has provided	Current actual CCBHC	CCBHC expense is	Surplus is used to cover	
(Threshold: Surplus of 5% and deficit of 1%)	than anticipated. HW is implementing productivity standards.	continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year. LRE Note: Deficit is the responsibility of the CCBHC and not the PIHP.	more daily visits than projected, resulting in higher revenue and surplus. LRE Note: Surplus is retained by the CCBHC and not the PIHP.	expenses exceeded projection	higher due to increasing staff cost. West Michigan has implemented processes to enhance productivity and reduce service cost.	PIHP administration on traditional capitation administration expenses.	
PROPOSED SPENDING PLAN: Submitted to the LRE as of:	HealthWest 11/1/2023	<u>Network180</u> 9/22/2023	OnPoint 6/7/2024	<u>Ottawa</u> 8/16/2024	West Michigan 8/12/2024	LRE	Total
Total Budgeted Medicaid/HMP CCBHC Revenue	17,933,215	33,799,561	8,962,199	6,009,401	11,769,698	1,066,583	79,540,657
Total Budgeted CCBHC Expense	22,785,723	25,453,101	8,194,559	6,009,401	12,464,281	93,074	75,000,138
Budgeted Surplus (Deficit)	(4,852,508)	8,346,460	767,640	-	(694,583)	973,509	4,540,519
% Variance	-27.06%	24.69%	8.57%	0.00%	-5.90%	91.27%	
Information regarding CCBHC Spending Plans (Threshold: Surplus of 5% and deficit of 1%)	HealthWest is seeing many more CCBHC individuals and with higher costs than anticipated. We are working on a KATA project to evaluate productivity and expenses.	Network180's initial spending plan showed CCBHC would produce a surplus of revenue over expenses based on PPS-1 amounts and projected daily visits.	OnPoint has provided more daily visits than projected, resulting in higher revenue and surplus.	Less than threshold for explanation.	CCBHC expense is higher due to increasing staff cost. West Michigan has implemented processes to enhance productivity and reduce service cost.	Surplus is used to cover PIHP administration on traditional capitation administration expenses.	
Variance between CCBHC Projected and Proposed Spending Plan	(506,633)	(10,254,050)	(157,059)	(981,819)	(104)	-	(11,928,423
% Variance	-2.83%	-30.34%	-1.75%	-16.34%	0.00%	0.00%	(,.20,120
Explanation of variances between CCBHC Projected and Proposed Spending Plan (Threshold: Surplus of 5% and deficit of 1%)	HW had a slight improvement in September but continue to see more individuals that were served under CCBHC than anticipated.	As Network 180 continues to implement CCBHC, daily visits have not ramped up during the first few months, but we expect this to stabilize over the year.	Change in projected surplus from spending plan is due to more services being categorized as CCBHC.	Current actual CCBHC expenses exceeded projection	Less than threshold for explanation.	Less than threshold for explanation.	

# Lakeshore Regional Entity FY2024 FSR Monthly Comparison of Surplus/(Deficit)

N180	HW	Proposed Spending Plan/Budge	Total	MM	Ottawa	OnPoint	N180	HW	Projection	Total	MM	Ottawa	OnPoint	N180	MM	Actual
(6,972,029)	4,668,225	Oct	(2,891,145)	467	(595,855)	8,048	(6,972,029)	4,668,224	Oct	5,145,557	146,548	3,447,859	358,611	165,809	1,026,730	Oct
) (6,972,029)	4,668,225	Nov	(18,784,459)	(264,270)	388,401	(477,886)	) (22,055,426)	3,624,722	Nov	9,789,192	323,797	4,673,590	925,043	759,302	3,107,460	Nov
		Change	(15,893,314)	(264,737)	984,256	(485,934)	(15,083,397)	(1,043,502)	Change	4,643,635	177,249	1,225,731	566,432	593,493	2,080,730	Change
(6,972,029)	4,668,225	Dec	(13,073,900)	(584,357)	931,628	708,344	(17,050,789)	2,921,274	Dec	10,390,259	196,638	2,874,179	1,450,703	289,272	5,579,467	Dec
		Change	5,710,559	(320,087)	543,227	1,186,230	5,004,637	(703,448)	Change	601,067	(127,159)	(1,799,411)	525,660	(470,030)	2,472,007	Change
(6,972,029)	4,668,225	Jan	(18,741,351)	(836,946)	(403,186)	(137,133)	(19,607,308)	2,243,222	Jan	9,479,467	221,256	3,822,418	2,032,241	204,160	3,199,392	Jan
0	(0)	Change	(5,667,451)	(252,589)	(1,334,814)	(845,477)	(2,556,519)	(678,052)	Change	(910,792)	24,618	948,239	581,538	(85,112)	(2,380,075)	Change
(6,972,029)	4,668,225	Feb	(13,250,867)	(480,749)	(281,286)	1,502,157	(15,887,604)	1,896,615	Feb	6,456,493	263,777	3,032,139	1,333,301	(1,777,913)	3,605,190	Feb
		Change	5,490,484	356,197	121,900	1,639,290	3,719,704	(346,607)	Change	(3,022,974)	42,521	(790,280)	(698,940)	(1,982,073)	405,798	Change
(6,972,029)	4,668,225	Mar	17,115,272)	(480,749)	(2,110,937)	1,502,157	16,512,771)	487,028	Mar	3,967,160	(194,679)	2,997,878	2,074,950	(4,556,100)	3,645,112	Mar
	•	Change	(3,864,405) (1	•	(1,829,651)		(625,167) (1	(1,409,587)	Change	(2,489,333)	(458,456)	(34,261)	741,649	(2,778,187)	39,922	Change
(6,972,029)	4,668,225	April	14,504,433)	(217,496)	(1,400,740)	1,099,597	15,000,462)	1,014,668	April	2,032,192	(252,186)	3,674,280	1,529,935	(7,040,896)	4,121,059	April
- (	•	Change	2,610,839 (1	263, 253	710, 197	(402, 560)	1,512,308 (1	527,640	Change	(1,934,969)	(57, 507)	676,402	(545,015)	(2,484,796) (	475,947	Change
6,972,029)	4,668,225	May	5,907,679) (	(472,126)	1,229,657)	841,662	6,632,024) (	1,584,465	May	(684,282) (	(300,664)	1,962,820 (	1,484,423	8, 152, 848) (	4,321,986	May
- ()	•	Change	1,403,246) (1:	(254,629)	171,082	(257,935)	1,631,562) (19	569,797	Change	2,716,474)	(48,478)	1,711,460)	(45,512)	1,111,951) (1	200,927	Change
5,972,029)	4,668,225	June	7,225,311) (1	260,872	(708,396)	1,096,746	9,324,604) (2	1,450,071	June (	1,148,305 1	(322,028)	5,947,406 3	1,852,813	1,413,632) (3	5,083,745	June (
- (6	-	Change	1,317,631) (16	732,997	521,262	255,084 1	2,692,580) (19	(134,394) 2	Change	,832,588 (9	(21,364)	3,984,586	368,391	3,260,784) (16	761,759 5	Change
6,972,029)	4,668,225	July (	,677,796)	216,288	(755,772)	,116,769	,448,465)	2,193,384	July (	(414,789) (1	(54,529)	(443,082) (	,715,891	(385,957) (	5,752,888	July (
- ()	•	Change	547,515 (1)	(44,583)	(47,377) (1	20,023	(123,861) (2)	743,313	Change	0,563,094) (11	267,498	6,390,488) (1	(136,923)	4,972,325) (1:	669,143	Change
6,972,029)	4,668,225	August	3,769,175)	296,558	1,537,061)	1,078,244	0,515,201)	1,908,284	August	1,395,695)	(409,647)	1,596,858)	1,890,493	5,939,601)	4,659,917	August
		Change	(2,091,379)	80,270	(781,288)	(38,525)	(1,066,737)	(285,100)	Change S	(1,980,906)	(355,117)	(1,153,776)	174,603	446,356	(1,092,971)	Change S
(6,972,029)	4,668,225	September	(21,426,897)	363,012	(5,441,309)	1,206,108	(19,819,256)	2,264,549	September	(17, 765, 574)	423,366	(5,615,862)	1,809,271	(17,417,820)	3,035,471	September
		Change	(2,657,723)	66,453	(3,904,249)	127,863	695,945	356,264	Change	(6,369,879)	833,013	(4,019,004)	(81,223)	(1,478,219)	(1,624,446)	Change

Base Capitation Only. Does not include CCBHC activity. 5,644) (2,215,644)

- (2,215

(2,324,129

3,485) (1,232,579

1,091,550 (1,232,579) 1,091,000

345.575

746,436 374,415

OnPoint Ottawa WM **Total** 

0,040

9.645

# Lakeshore Regional Entity FY2024 FSR Monthly Comparison of Surplus/(Deficit) Detail (Excluding CCBHC)

Total Distributed Medicaid/HMP Revenue	Medicaid/HMP Autism	PROJECTION:	Total Distributed Medicaid/HMP Revenue	Autism	Medicaid/HMP	ACTUAL: Distributed Medicaid/HMP
2,264,549	(1,630,965) 3.895.513	HealthWest	3,035,471	4,285,714	(1,250,243)	HealthWest
(19,819,256)	(9,456,640) (10.362.616)	Network 180	(17,417,820)	(9,368,308)	(8,049,512)	Network 180
1,206,108	(713,530) 1.919.637	OnPoint	1,809,271	2,106,214	(296,944)	OnPoint
(5,441,309)	(5,511,168) 69.859	Ottawa	(5,615,862)	309,489	(5,925,351)	Ottawa
363,012	(1,368,601) 1.731.613	West Michigan	423,366	1,330,018	(906,652)	West Michigan
(21,426,897)	(18,680,904) (2.745.994)	Total	(17,765,574)	(1,336,872)	(16,428,702)	Total

# Community Mental Health of Ottawa County Board Summary

# 11/22/24 Board Meeting Attachment D

7	ი	л	4	ω	۲	4	Count	
Pine Rest Christian Mental Health	Stuart T. Wilson, CPA, PC	Lakeshore Advocacy Services	Cherry Street Services, Inc. DBA Cherry Health	Kent County CMH Authority DBA Network 180	Regents of the University of Michigan	Regents of the University of Michigan	Contract Agency	
https://pinerest.org	https://www.stuartwilsonfi.com	n/a	https://chern/health.org/	https://www.network180.org	https://mc3michigan.org	https://mc3michigan.org	Agency Website	
Amendment	Amendment	Amendment	Amendment	Renewal	Renewal	Renewal	Contract Type	
Common Contract	Common Contract	Vendor Agreement	Common Contract	Common Contract	Vendor Provided Agreement	Vendor Provided Agreement	Contract Boilerplate	
Crisis	Other - Fiscal Intermediary	Other - Guardianship, Payee	Other - Clubhouse	Other - Training	Outpatient Services	Outpatient Services	Service	
To provide a rate increase for crisis residential services	To provide a rate increase for FMS services	Other - Guardianship, To provide an extension for the Payee existing contract	To provide a rate increase for clubhouse services.	To provide the Lakeshore Training System for CMHOC and CMHOC contracted agencies.	Continued funding for the MC3 Program to provide Behavioral Health Consultant staffing. This staff works to improve mental health competencies in primany care physicians. This contract covers the clinical portion of the program.	To provide continued funding for the MC3 Program for Behavioral Health Consultant staffing.	Purpose	Novembe
The agency provides crisis residential services to both youth and adults within Kent and Kalamazoo counties.	The agency provides fiscal intermediary services for CMHOC consumers	The agency provides guardianship and payee services.	The Clubhouse program is a psycho-social rehabilitation model outlined in the Medicald Provider Manual and a required service by MDHHS	The agency provides the LMS training platform for CMHOC and it's providers to ensure access for the successful completion of required trainings.	Continued funding for the MC3 The MC3 Program is a service to Pediatric Program to provide Behavioral and Perinatal Primary Care Providers (MD, Health Consultant staffing. This DO, NP, PA, and CNM) offering same day staff works to improve mental telephone psychiatric consultations to health competencies in primary providers regardless of Insurance with U-M care physicians. This contract psychiatrists. This funding covers .08 FTE covers the clinical portion of the staffing to complete administrative program.	MC3 offers no-cost psychiatry support to prescribing health care providers who treat behavioral/mental health in youth and perinatal people in Michigan through same- day phone consultations to offer guidance on diagnostic questions, safe medications, and appropriate psychotherapy. This funding covers 0.42 FTE staffing to coordinate the consultations.	Program Description	November 22, 2024
10/01/24	12/01/24	10/01/24	12/01/24	10/01/24	10/01/24	10/01/24	Contract Start	
09/30/25	09/30/25	12/31/24	09/30/25	09/30/25	09/30/25	09/30/25	Contract End	
\$500,001 - \$750,000	\$50,001 - \$250,000	\$0 - \$50,000	\$250,001 - \$500,000	\$0 - \$50,000	10/01/24 09/30/25 \$0 - \$50,000	\$50,001 - \$250,000	Financial Risk Threshold	
Fee for Service	Fee for Service	\$1,500	Fee for Service	\$25,370	\$13,000	\$62,704	Budgeted Amount	
Fee for Service 50 consumers	Approximately 225 consumers served	15 consumers	45 members per month, estimated \$423,000 annually	400 contracted providers	Up to 166.4 hours	Up to 873.6 hours	Estimated Annual Utilization	
LRE (Medicaid)	LRE (Medicaid)	LRE (Medicaid)	LRE (Medicaid)	LRE (Medicaid)	Grant	Grant	Primary Funding Source	
Monthly Invoice	Monthly Invoice	Monthly Invoice	Monthly Invoice	Lump Sum Payment	Quarterly Invoice	Quarterly Invoice	Reimbursement Process	

Contract Agency	Regents of the University of Michigan									
Count	1	Contract 1 Period	0/01/24 - 09/30/25							
Contract Type	Renewal	Contract Boilerplate	Vendor Provided Agreement							
Service	Outpatient Services									
Purpose	To provide continued funding Consultant staffing.	g for the MC3 Pro	gram for Behavioral Health							
Program Description		health in youth ar nsultations to offe , and appropriate	psychotherapy. This funding							
Agency Website	https://mc3michigan.org									
Financial Risk Threshold	\$50,001 - \$250,000	Budgeted Amount	\$62,704							
Primary Funding Source	Grant	Reimbursemen Process	t Quarterly Invoice							
Estimated Annual Utilization	Up to 873.6 hours									

Contract Agency	Regents of the University of Michigan									
Count	2	Contract Period	10/01/24 - 09/30/25							
Contract Type	Renewal	Contract Boilerplate	Vendor Provided Agreement							
Service	Outpatient Services									
Purpose	•	iff works to impro	rovide Behavioral Health ove mental health competencies vers the clinical portion of the							
Program Description	The MC3 Program is a servi Providers (MD, DO, NP, PA, psychiatric consultations to p psychiatrists. This funding co requirements of the program	and CNM) offeri providers regardl pvers .08 FTE sta	ng same day telephone							
Agency Website	https://mc3michigan.org									
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$13,000							
Primary Funding Source	Grant	Reimburseme Process	nt Quarterly Invoice							
Estimated Annual Utilization	Up to 166.4 hours									

Contract Agency	Kent County CMH Authority DBA Network 180											
Count	3	Contract 10 Period	/01/24 - 09/30/25									
Contract Type	Renewal	Contract Boilerplate	Common Contract									
Service	Other - Training	Other - Training										
Purpose	To provide the Lakeshore Training System for CMHOC and CMHOC contracted agencies.											
Program Description	• • •	The agency provides the LMS training platform for CMHOC and it's providers to ensure access for the successful completion of required trainings.										
Agency Website	https://www.network180.org											
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$25,370									
Primary Funding Source	LRE (Medicaid)	Reimbursement Process	Lump Sum Payment									
Estimated Annual Utilization	400 contracted providers											

Contract Agency	Cherry Street Services, Inc. DBA Cherry Health			
Count	4	Contract Period	2/01/24 - 09/30/25	
Contract Type	Amendment	Contract Boilerplate	Common Contract	
Service	Other - Clubhouse			
Purpose	To provide a rate increase for clubhouse services.			
Program Description	The Clubhouse program is a psycho-social rehabilitation model outlined in the Medicaid Provider Manual and a required service by MDHHS			
Agency Website	https://cherryhealth.org/			
Financial Risk Threshold	\$250,001 - \$500,000	Budgeted Amount	Fee for Service	
Primary Funding Source	LRE (Medicaid)	Reimbursemer Process	nt Monthly Invoice	
Estimated Annual Utilization	45 members per month, esti	mated \$423,000	annually	

Contract Agency	Lakeshore Advocacy Services		
Count	5	Contract 1 Period	0/01/24 - 12/31/24
Contract Type	Amendment	Contract Boilerplate	Vendor Agreement
Service	Other - Guardianship, Payee	e	
Purpose	To provide an extension for	the existing contra	ict
Program Description	The agency provides guardi	anship and payee	services.
Agency Website	n/a		
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$1,500
Primary Funding Source	LRE (Medicaid)	Reimbursemen Process	t Monthly Invoice
Estimated Annual Utilization	15 consumers		

Contract Agency	Stuart T. Wilson, CPA, PC			
Count	6	Contract Period	12/01/24 -	09/30/25
Contract Type	Amendment	Contract Boilerplate	Common Co	ntract
Service	Other - Fiscal Intermediary			
Purpose	To provide a rate increase for FMS services			
Program Description	The agency provides fiscal intermediary services for CMHOC consumers			
Agency Website	https://www.stuartwilsonfi.com			
Financial Risk Threshold	\$50,001 - \$250,000	Budgeted Amount	Fee for Servi	ce
Primary Funding Source	LRE (Medicaid)	Reimburseme Process	ent Monthly Invo	ice
Estimated Annual Utilization	Approximately 225 consume	ers served		

Contract Agency	Pine Rest Christian Mental Health Services			
Count	7	Contract Period	10/01/24 - 09/30/25	
Contract Type	Amendment	Contract Boilerplate	Common Contract	
Service	Crisis			
Purpose	To provide a rate increase fo	or crisis residentia	al services	
Program Description	The agency provides crisis residential services to both youth and adults within Kent and Kalamazoo counties.			
Agency Website	https://pinerest.org			
Financial Risk Threshold	\$500,001 - \$750,000	Budgeted Amount	Fee for Service	
Primary Funding Source	LRE (Medicaid)	Reimburseme Process	nt Monthly Invoice	
Estimated Annual Utilization	50 consumers			

# Community Mental Health of Ottawa County Board Summary

# 11/22/24 Board Meeting Attachment E

5	و	00	7	σ	л	4	ω	2	4	Count	
MOKA	David's House Ministries	Benjamin's Hope	Harbor House Ministries	Georgetown Harmony Homes, Inc. DBA Harmony Communities	Heritage Homes, Inc.	Qonverge, LLC DBA Revel Marketing	Anna Luellen	Tahoma Enterprises, LLC DBA Tahoma Counseling	We Innovate Work	Contract Agency	
<u>https://www.moka.org</u>	https://www.dhmin.org	<u>www.benjaminshope.net</u>	www.harborhouseministries.or g	<u>https://harmonycommunities.o</u> <u>rg</u>	www.heritagehomesinc.org	www.revelmarketing.com	n/a	https://tahomacounseling.com	n/a	Agency Website	
New	New	New	New	Contract Type							
Service Agreement	Vendor Agreement	Common Contract	Vendor Agreement	Contract Boilerplate							
Residential Services	Other - Marketing	Other - IT	Assessments and Testing, Case Management and Treatment Planning, Psychiatric Diagnostic Evaluation	Other - Independent Consultant	Service						
To provide assistance for Specialized Residential and General AFC stabilization	To provide assistance for Specialized Residential and General AFC stabilization	To provide assistance for Specialized Residential and General AFC stabilization	To provide assistance for Specialized Residential and General AFC stabilization	To provide assistance for Specialized Residential and General AFC stabilization	To provide assistance for Specialized Residential and General AFC stabilization	To provide marketing services for a hiring and recruitment campaign.	To provide consultation services for the implementation of the new EMR system.	To increase provider panel for therapeutic services.	To provide group planning, facilitation, and coordination of Other - Independent community stakeholders to Consultant identify the feasibility and/or implementation of a community resource hub.	Purpose	Novem
One-time financial assistance provided to assist with direct care staff recruitment and retention.	One-time financial assistance provided to assist with direct care staff recruitment and retention.	One-time financial assistance provided to assist with direct care staff recruitment and retention.	One-time financial assistance provided to assist with direct care staff recruitment and retention.	One-time financial assistance provided to assist with direct care staff recruitment and retention.	One-time financial assistance provided to assist with direct care staff recruitment and retention.	The agency will provide services to assist with recruitment efforts for licensed staff. These services may include consultation, video production, footage acquisition, and recruitment videos.	Anna Luellen will provide administrative consultation services to assist in the transition from the existing EMR system to the PCE EMR system.	The agency is new to CMHOC and would provide the following services to CMHOC consumers: psychiatric evaluation, individual and group therapy, family therapy, psychotherapy for crisis, treatment planning, assessments, home care training, crisis intervention, and targeted case management.	The agency would facilitate meetings, coordinate follow up, and mobilize a group of community stakeholders to identify the feasibility and/or implementation of a community resource hub	Program Description	November 22, 2024
10/1/2024	10/1/2024	10/1/2024	10/1/2024	10/1/2024	10/1/2024	11/01/24	11/18/24	12/01/24	12/01/24	Contract Start	
9/30/2025	9/30/2025	9/30/2025	9/30/2025	9/30/2025	9/30/2025	09/30/25	09/30/25	11/30/26	11/30/24	Contract End	
\$250,001 - \$500,000	\$0 - \$50,000	\$250,001 - \$500,000	\$250,001 - \$500,000	\$50,001 - \$250,000	\$250,001 - \$500,000	\$0 - \$50,000	\$0 - \$50,000	\$50,001 - \$250,000	\$0 - \$50,000	Financial Risk Threshold	
\$300,000	\$25,614	\$327,500	\$392,400	\$189,000	\$330,000	\$18,000	\$24,000	Fee for Service	\$2,400	Budgeted Amount	
Not to exceed budgeted amount	Up to 300 hours	Goal: Increase utilization in e underserved areas of Ottawa County	\$60 per hour, not to exceed 40 hours	Estimated Annual Utilization							
Millage	Millage	Millage	Millage	Millage	Millage	Grant	LRE (Medicaid)	LRE (Medicaid)	Grant	Primary Funding Source	
Lump Sum Payment	Monthly Invoice	Monthly Invoice	Monthly Invoice	Monthly Invoice	Reimbursement Process						

Contract Agency	We Innovate Work		
Count	1	Contract 12/ Period	/01/24 - 11/30/24
Contract Type	New	Contract Boilerplate	Vendor Agreement
Service	Other - Independent Consul	tant	
Purpose	To provide group planning, facilitation, and coordination of community stakeholders to identify the feasibility and/or implementation of a community resource hub.		
Program Description	The agency would facilitate meetings, coordinate follow up, and mobilize a group of community stakeholders to identify the feasibility and/or implementation of a community resource hub		
Agency Website	n/a		
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$2,400
Primary Funding Source	Grant	Reimbursement Process	Monthly Invoice
Estimated Annual Utilization	\$60 per hour, not to exceed	40 hours	

Contract Agency	Tahoma Enterpirses, LLC DBA Tahoma Counseling				
Count	2	Contract 1 Period	2/01/24 - 11/30/26		
Contract Type	New	Contract Boilerplate	Common Contract		
Service	Assessments and Testing, Case Management and Treatment Planning, Psychiatric Diagnostic Evaluation				
Purpose	To increase provider panel fo	or therapeutic ser	vices.		
Program Description	The agency is new to CMHOC and would provide the following services to CMHOC consumers: psychiatric evaluation, individual and group therapy, family therapy, psychotherapy for crisis, treatment planning, assessments, home care training, crisis intervention, and targeted case management.				
Agency Website	https://tahomacounseling.co	m			
Financial Risk Threshold	\$50,001 - \$250,000 Budgeted Amount Fee for Service				
Primary Funding Source	LRE (Medicaid) Reimbursement Process Monthly Invoice				
Estimated Annual Utilization	Goal: Increase utilization in underserved areas of Ottawa County				

Contract Agency	Anna Luellen		
Count	3	Contract 11/ Period	18/24 - 09/30/25
Contract Type	New	Contract Boilerplate	Vendor Agreement
Service	Other - IT		
Purpose	To provide consultation serv system.	ices for the impleme	entation of the new EMR
Program Description	Anna Luellen will provide ad transition from the existing E		ation services to assist in the PCE EMR system.
Agency Website	n/a		
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$24,000
Primary Funding Source	LRE (Medicaid)	Reimbursement Process	Monthly Invoice
Estimated Annual Utilization	Up to 300 hours		

Contract Agency	Qonverge, LLC DBA Revel Marketing			
Count	4	Contract Period	11/01/24 - 09/30/25	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Other - Marketing			
Purpose	To provide marketing service	es for a hiring and	d recruitment campaign.	
Program Description	The agency will provide services to assist with recruitment efforts for licensed staff. These services may include consultation, video production, footage acquisition, and recruitment videos.			
Agency Website	www.revelmarketing.com			
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$18,000	
Primary Funding Source	Grant	Reimburseme Process	nt Monthly Invoice	
Estimated Annual Utilization	Not to exceed budgeted amo	ount		

Contract Agency	Heritage Homes, Inc.		
Count	5	Contract Period	10/1/2024 - 9/30/2025
Contract Type	New	Contract Boilerplate	Service Agreement
Service	Residential Services		
Purpose	To provide assistance for Sp stabilization	ecialized Reside	ential and General AFC
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.		
Agency Website	www.heritagehomesinc.org		
Financial Risk Threshold	\$250,001 - \$500,000	Budgeted Amount	\$330,000
Primary Funding Source	Millage	Reimburseme Process	e <b>nt</b> Lump Sum Payment
Estimated Annual Utilization	Not to exceed budgeted am	ount	

Contract Agency	Georgetown Harmony Homes, Inc. DBA Harmony Communities			
Count	6	Contract Period	10/1/2024 - 9/30/2025	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Residential Services			
Purpose	To provide assistance for Specialized Residential and General AFC stabilization			
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.			
Agency Website	https://harmonycommunities.org			
Financial Risk Threshold	\$50,001 - \$250,000	Budgeted Amount	\$189,000	
Primary Funding Source	Millage	Reimburseme Process	<b>nt</b> Lump Sum Payment	
Estimated Annual Utilization	Not to exceed budgeted amo	ount		

Contract Agency	Harbor House Ministries			
Count	7	Contract Period	10/1/2024 - 9/30/2025	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Residential Services			
Purpose	To provide assistance for Specialized Residential and General AFC stabilization			
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.			
Agency Website	www.harborhouseministries.org			
Financial Risk Threshold	\$250,001 - \$500,000	Budgeted Amount	\$392,400	
Primary Funding Source	Millage	Reimburseme Process	e <b>nt</b> Lump Sum Payment	
Estimated Annual Utilization	Not to exceed budgeted am	ount		

Contract Agency	Benjamin's Hope			
Count	8	Contract Period	10/1/2024 - 9/30/2025	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Residential Services			
Purpose	To provide assistance for Specialized Residential and General AFC stabilization			
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.			
Agency Website	www.benjaminshope.net			
Financial Risk Threshold	\$250,001 - \$500,000	Budgeted Amount	\$327,500	
Primary Funding Source	Millage	Reimburseme Process	ent Lump Sum Payment	
Estimated Annual Utilization	Not to exceed budgeted amount			

Contract Agency	David's House Ministries			
Count	9	Contract Period	10/1/2024 - 9/30/2025	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Residential Services			
Purpose	To provide assistance for Specialized Residential and General AFC stabilization			
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.			
Agency Website	https://www.dhmin.org			
Financial Risk Threshold	\$0 - \$50,000	Budgeted Amount	\$25,614	
Primary Funding Source	Millage	Reimburseme Process	e <b>nt</b> Lump Sum Payment	
Estimated Annual Utilization	Not to exceed budgeted amount			

Contract Agency	МОКА			
Count	10	Contract Period	10/1/2024 - 9/30/2025	
Contract Type	New	Contract Boilerplate	Service Agreement	
Service	Residential Services			
Purpose	To provide assistance for Specialized Residential and General AFC stabilization			
Program Description	One-time financial assistance provided to assist with direct care staff recruitment and retention.			
Agency Website	https://www.moka.org			
Financial Risk Threshold	\$250,001 - \$500,000	Budgeted Amount	\$300,000	
Primary Funding Source	Millage	Reimburseme Process	<b>nt</b> Lump Sum Payment	
Estimated Annual Utilization	Not to exceed budgeted amount			